
The Skillman Foundation 2022 Grantee Perception Report

Generated on June 16, 2022



THE CENTER FOR
EFFECTIVE PHILANTHROPY

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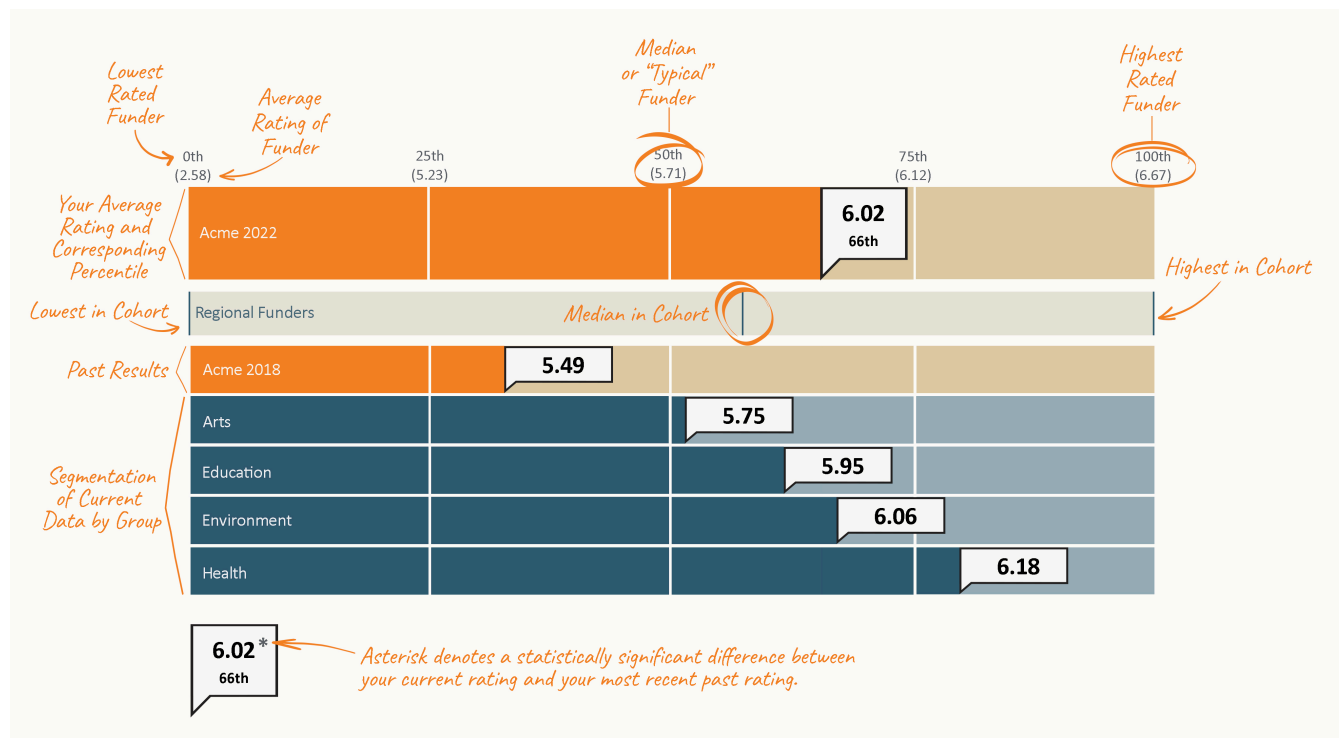
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The online version of this report can be accessed at cep.surveymethods.org

Interpreting Your Charts

Many of the charts in this report are shown in this format. See below for an explanation of the chart elements.



Missing data: Selected grantee ratings are not displayed in this report due to changes in the survey instrument, or when a question received fewer than ten responses.

Survey Population

Survey	Survey Fielded	Survey Population	Number of Responses Received	Survey Response Rate
Skillman 2022	February and March 2022	159	94	59%
Skillman 2019	February and March 2019	113	72	64%
Skillman 2015	May and June 2015	109	72	66%
Skillman 2012	May and June 2012	96	74	77%
Skillman 2008	February and March 2008	138	95	69%
Skillman 2003	September and October 2003	77	47	61%

Survey Year	Year of Active Grants
Skillman 2022	June 2020 through December 2021
Skillman 2019	2018
Skillman 2015	2014
Skillman 2012	2011

Primary Approach	Number of Responses
Advocacy	10
Community Education and Organizing	25
Direct Services	51
Research	7
Grant Type	Number of Responses
Partnership	70
President's Discretionary	15
Respondent Gender	Number of Responses
Identifies as a Man	27
Identifies as a Woman	63
Respondent Person of Color Identity (US Only)	Number of Responses
Does not identify as a Person of Color	46
Identifies as a Person of Color	42
Respondents' Intersectional Identities (US Only)	Number of Responses
Identifies as a Man and Person of Color	12
Identifies as a Woman and Person of Color	29
Identifies as Man and Not a Person of Color	13
Identifies as Woman and Not a Person of Color	32

Foundation Type Cohorts

Cohort Name	Count	Description
Private Foundations	163	All private foundations in the GPR dataset
Family Foundations	78	All family foundations in the GPR dataset
Community Foundations	41	All community foundations in the GPR dataset
Health Conversion Foundations	31	All health conversation foundations in the GPR dataset
Corporate Foundations	23	All corporate foundations in the GPR dataset

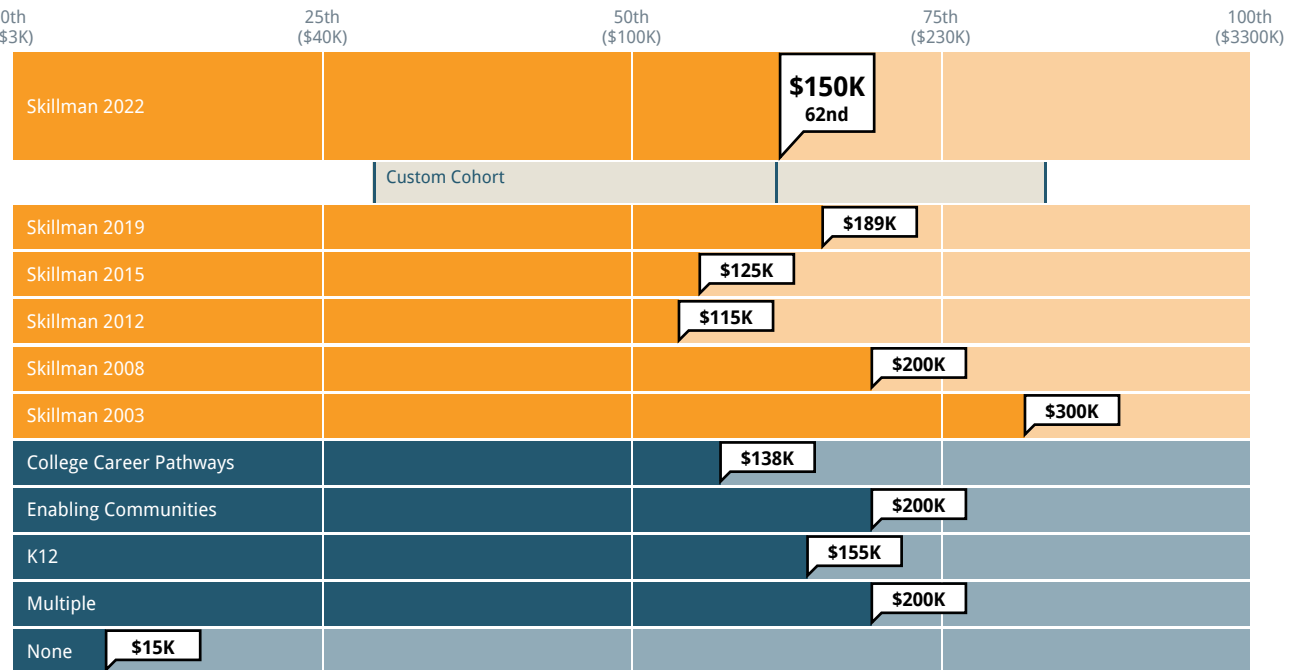
Other Cohorts

Cohort Name	Count	Description
Funders Outside the United States	45	Funders that are primarily based outside the United States
Recently Established Foundations	24	Funders that were established in 2000 or later
Funders Surveyed During COVID-19	98	Funders who surveyed grantees during COVID-19 (GPR only)

Grantmaking Characteristics

Foundations make different choices about the ways they organize themselves, structure their grants, and the types of grantees they support. The following charts and tables show some of these important characteristics. The information is based on self-reported data from funders and grantees, and further detail is available in the Contextual Data section of this report.

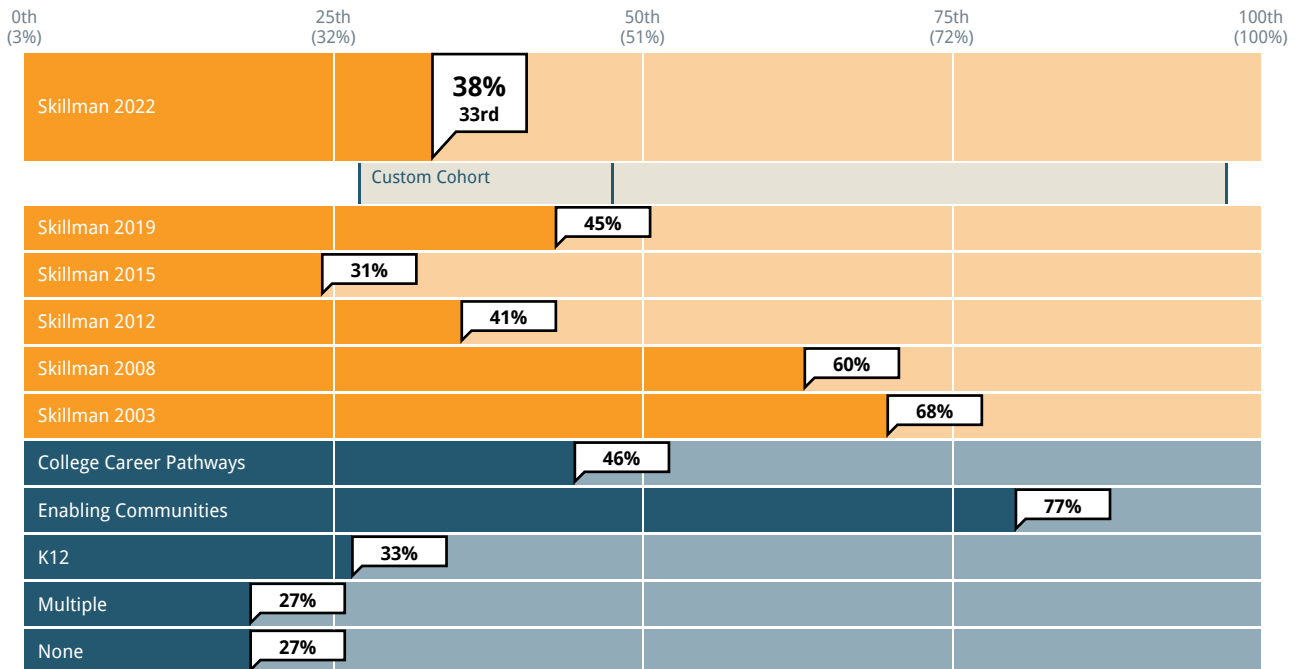
Median Grant Size



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

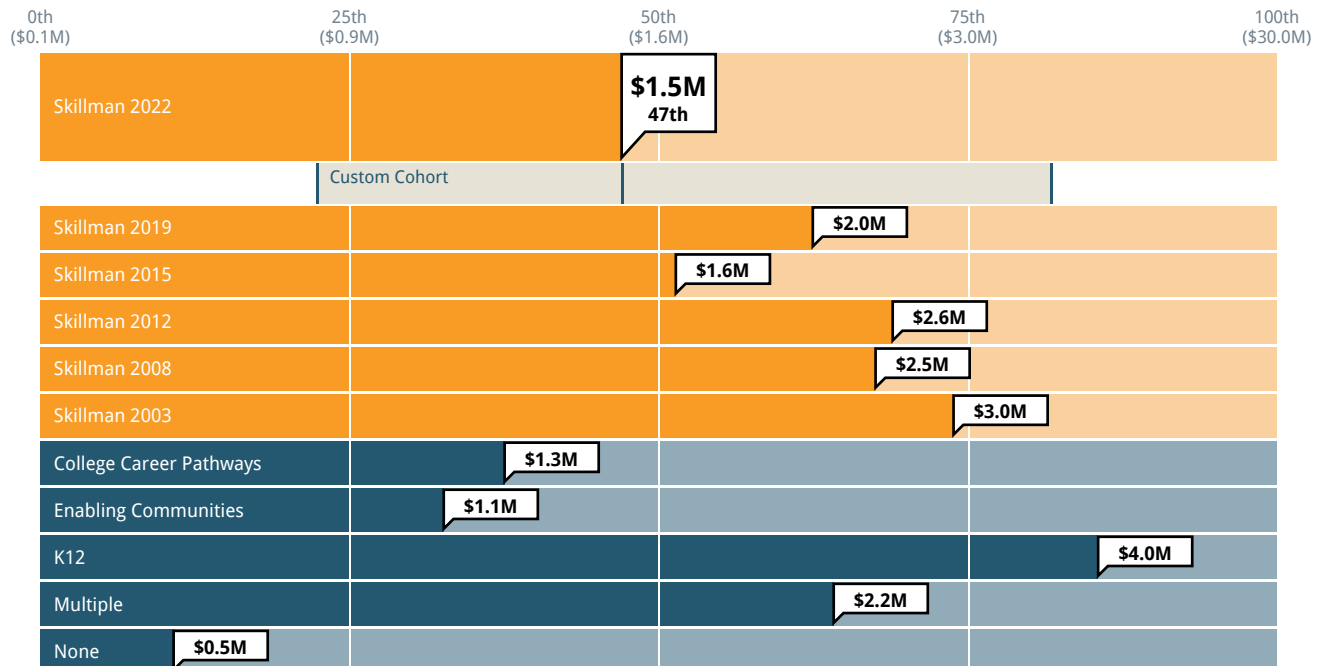
Proportion of Multi-year Grants

Proportion of grantees that report receiving grants for two years or longer



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Median Organizational Budget



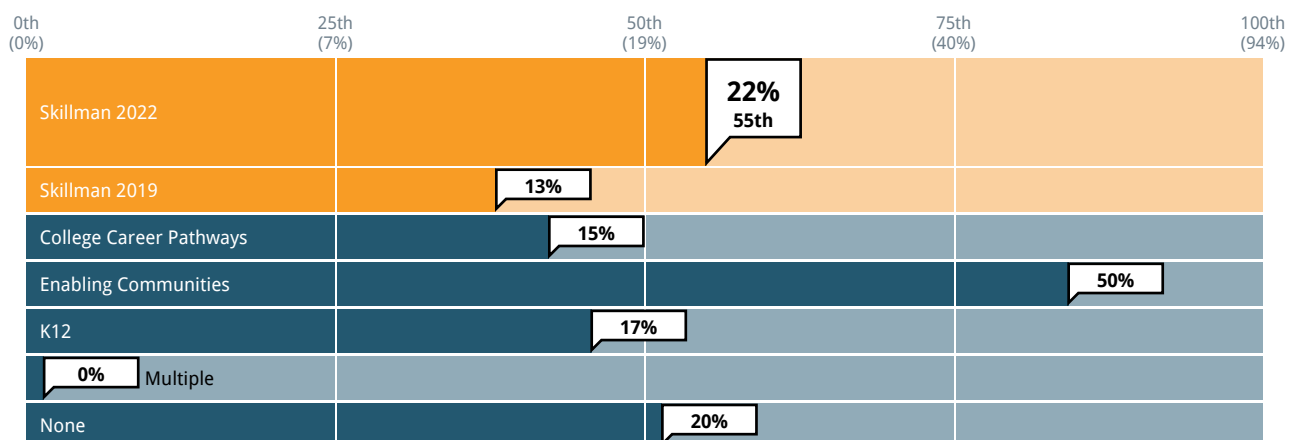
Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Selected Cohort: Custom Cohort						
Grant History	Skillman 2022	Skillman 2019	Skillman 2015	Skillman 2012	Average Funder	Custom Cohort
Percentage of first-time grants	20%	28%	17%	14%	29%	22%

Selected Cohort: Custom Cohort			
Program Staff Load			
	Dollars awarded per program full-time employee	Applications per program full-time employee	Active grants per program full-time employee
Skillman 2022	\$2.3M	20	31
Skillman 2019	\$1.4M	12	18
Skillman 2015	\$2.7M	19	28
Skillman 2012	\$1.4M	10	11
Skillman 2008	\$1.9M	17	20
Median Funder	\$2.7M	26	32
Custom Cohort	\$2.3M	28	45

Proportion of Unrestricted Funding

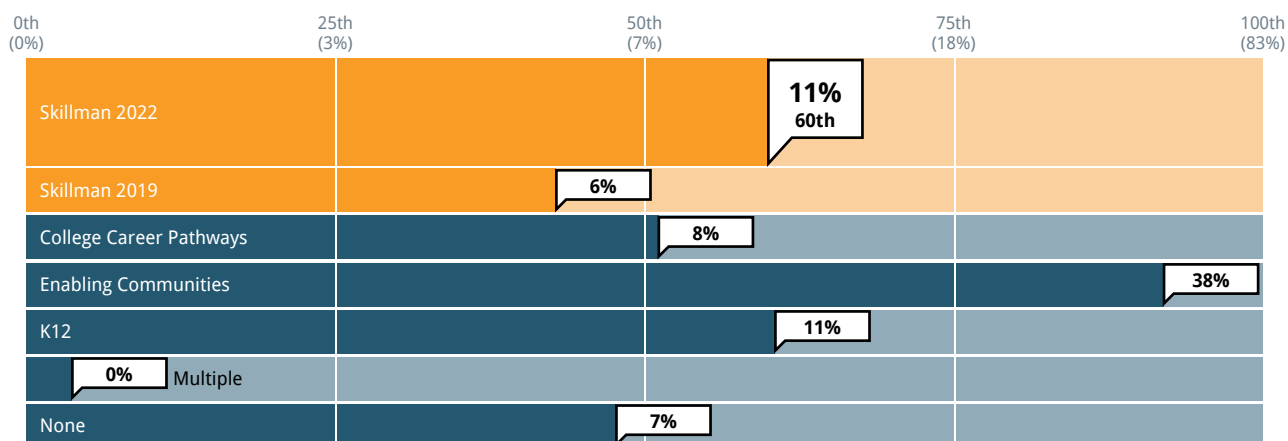
Proportion of grantees responding 'No, this funding was not restricted to a specific use (e.g. general operating, core support)'



Cohort: None Past results: on Subgroup: Strategy Area

Proportion of grantees receiving multi-year unrestricted grants

Proportion of grantees that report receiving grants for two years or longer and who report receiving general operating support funding that was not restricted to a specific use.

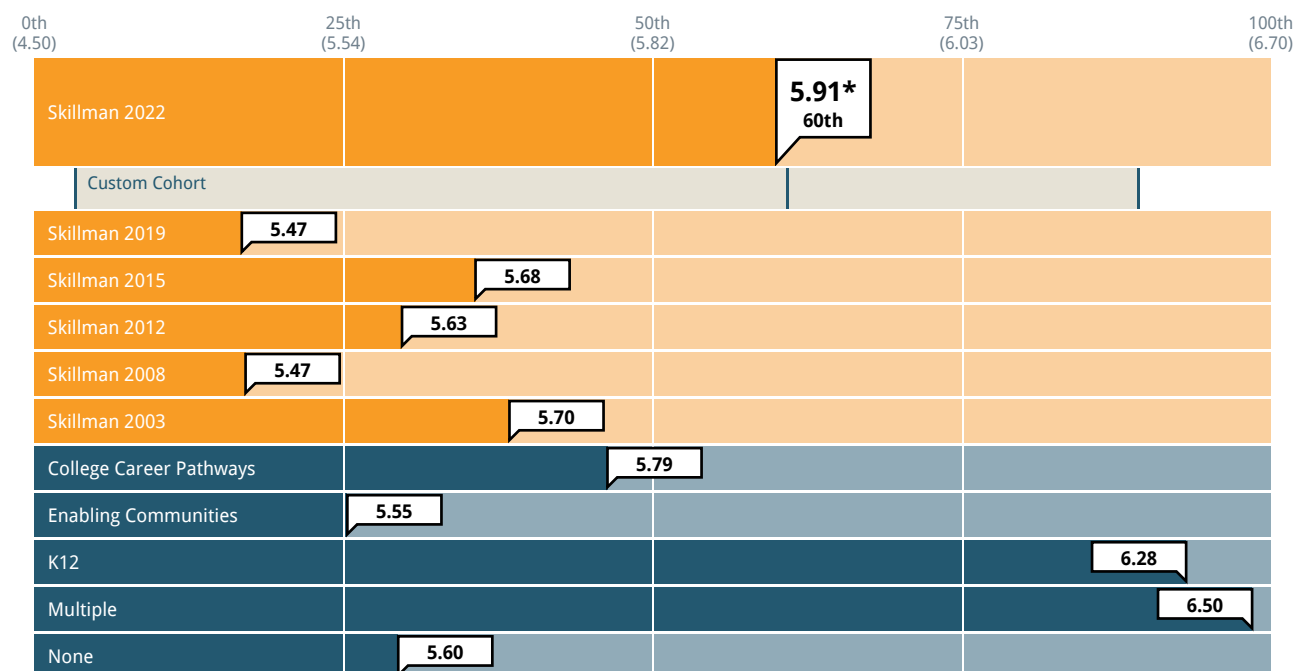


Cohort: None Past results: on Subgroup: Strategy Area

Impact on and Understanding of Grantees' Fields

Overall, how would you rate the Foundation's impact on your field?

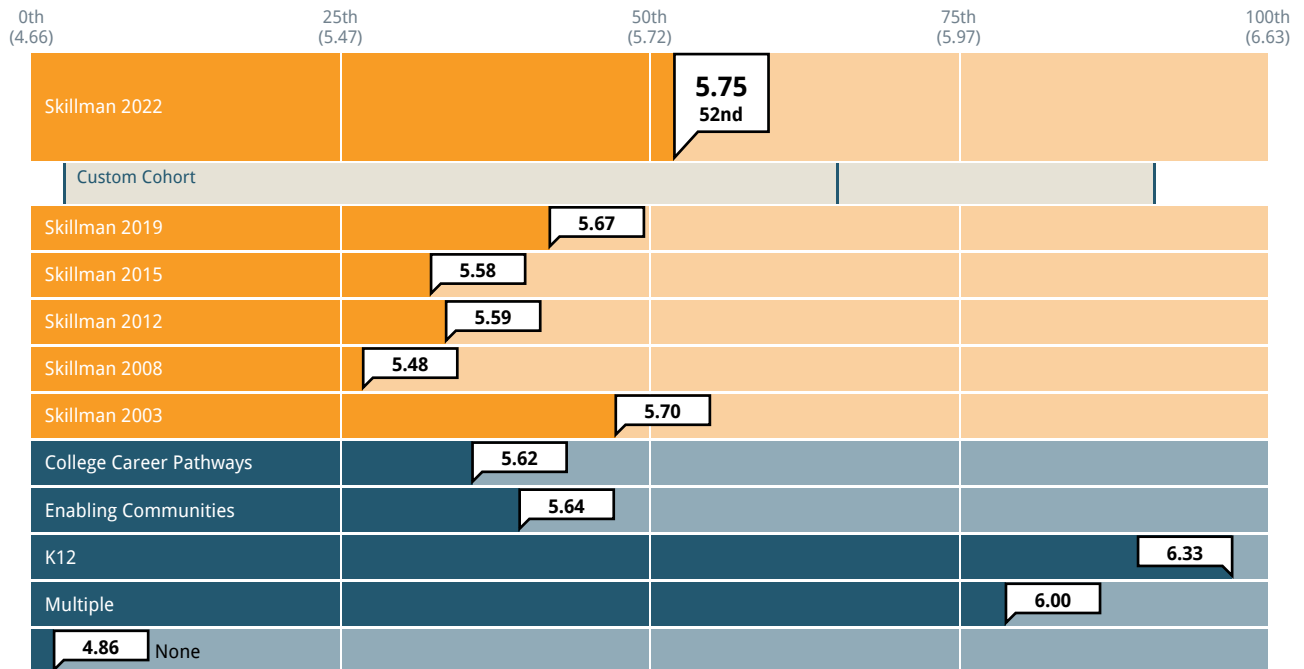
1 = No impact 7 = Significant positive impact



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

How well does the Foundation understand the field in which you work?

1 = Limited understanding of the field 7 = Regarded as an expert in the field

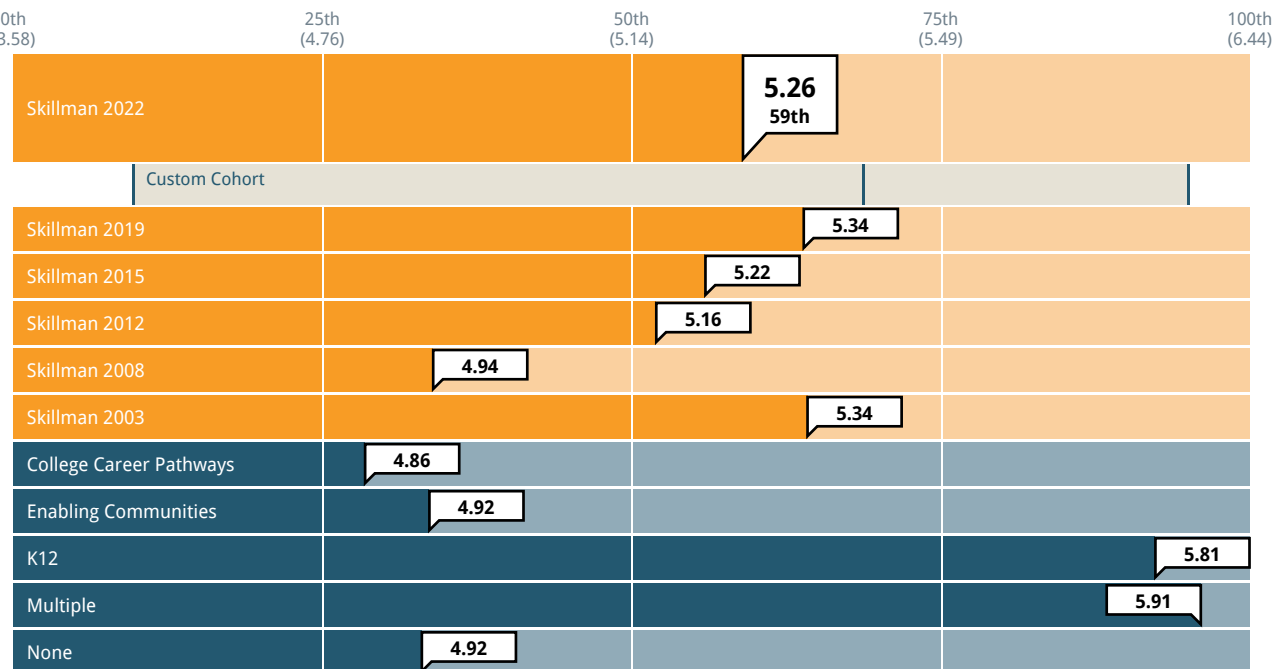


Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Advancing Knowledge and Public Policy

To what extent has the Foundation advanced the state of knowledge in your field?

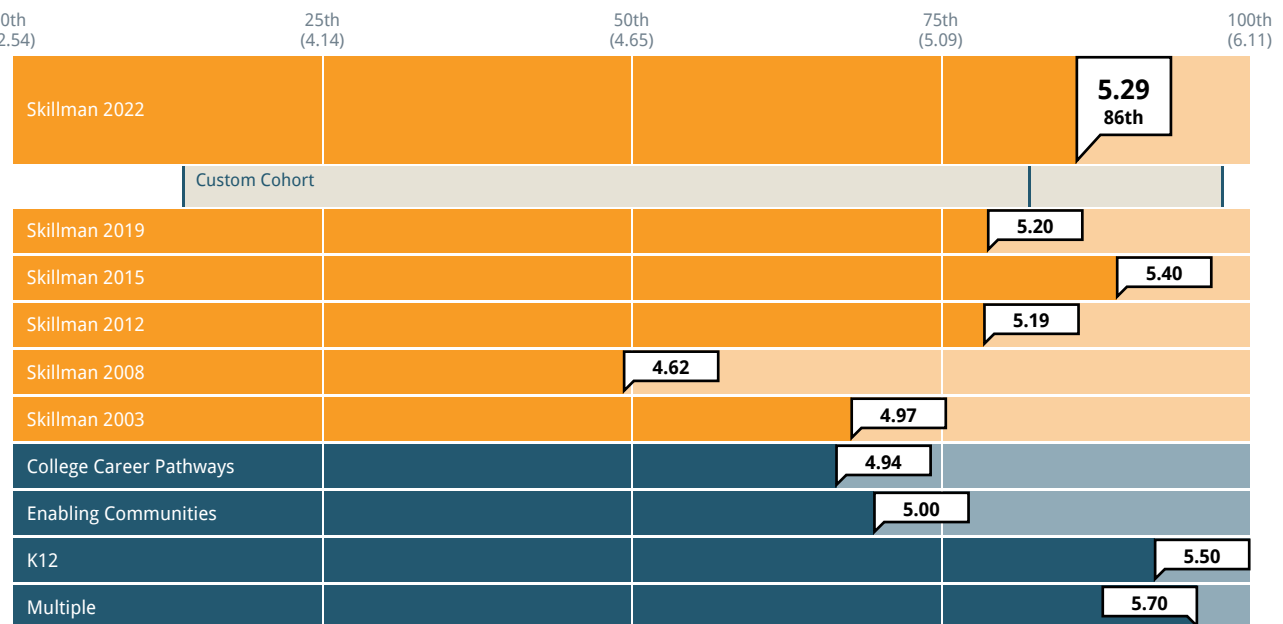
1 = Not at all 7 = Leads the field to new thinking and practice



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

To what extent has the Foundation affected public policy in your field?

1 = Not at all 7 = Major influence on shaping public policy

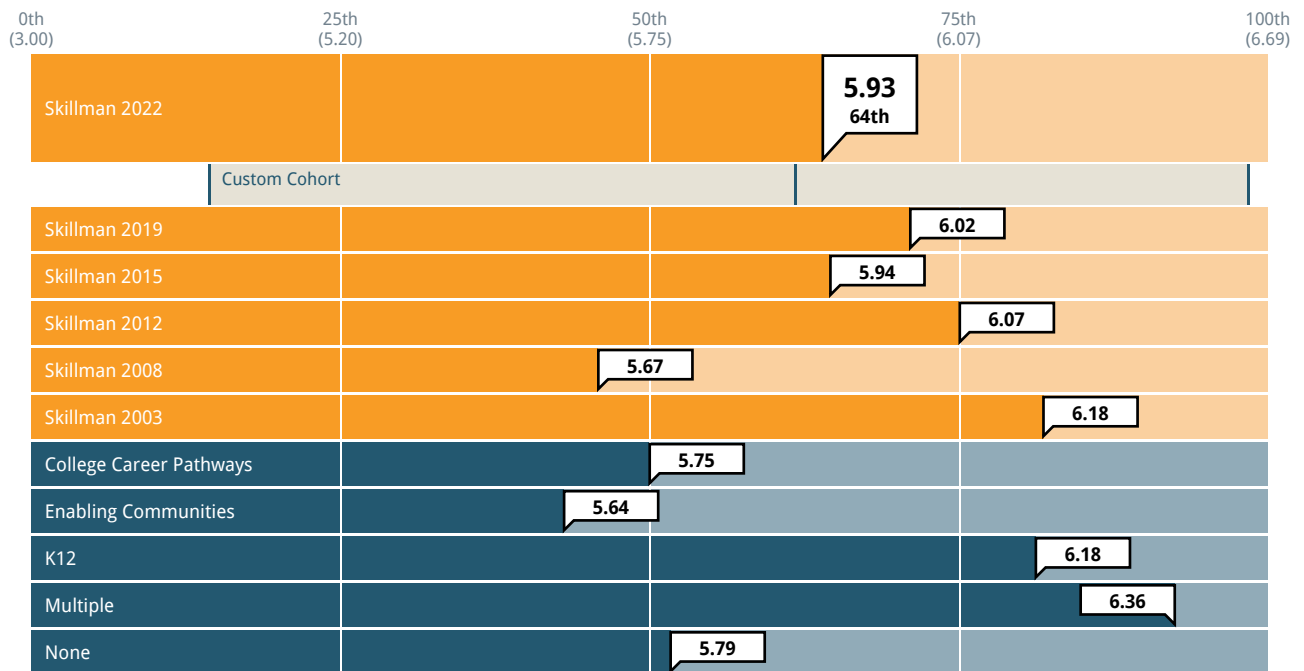


Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Impact on and Understanding of Grantees' Local Communities

Overall, how would you rate the Foundation's impact on your local community?

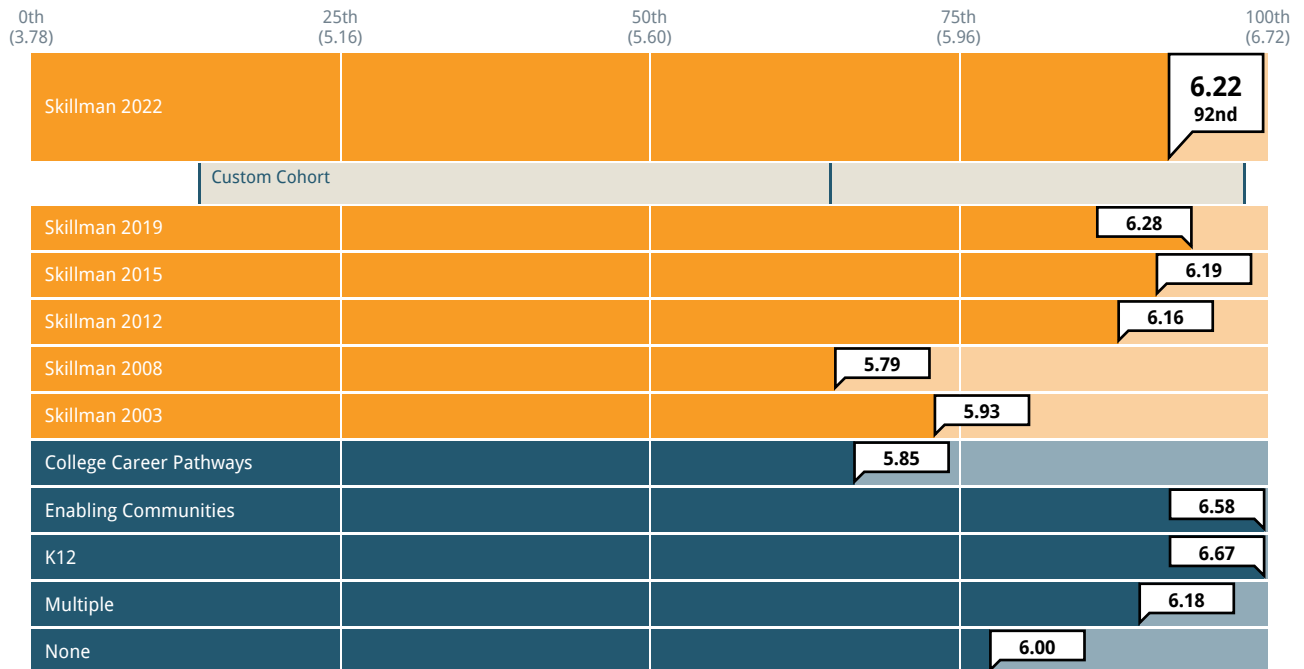
1 = No impact 7 = Significant positive impact



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

How well does the Foundation understand the local community in which you work?

1 = Limited understanding of the community 7 = Regarded as an expert in the community

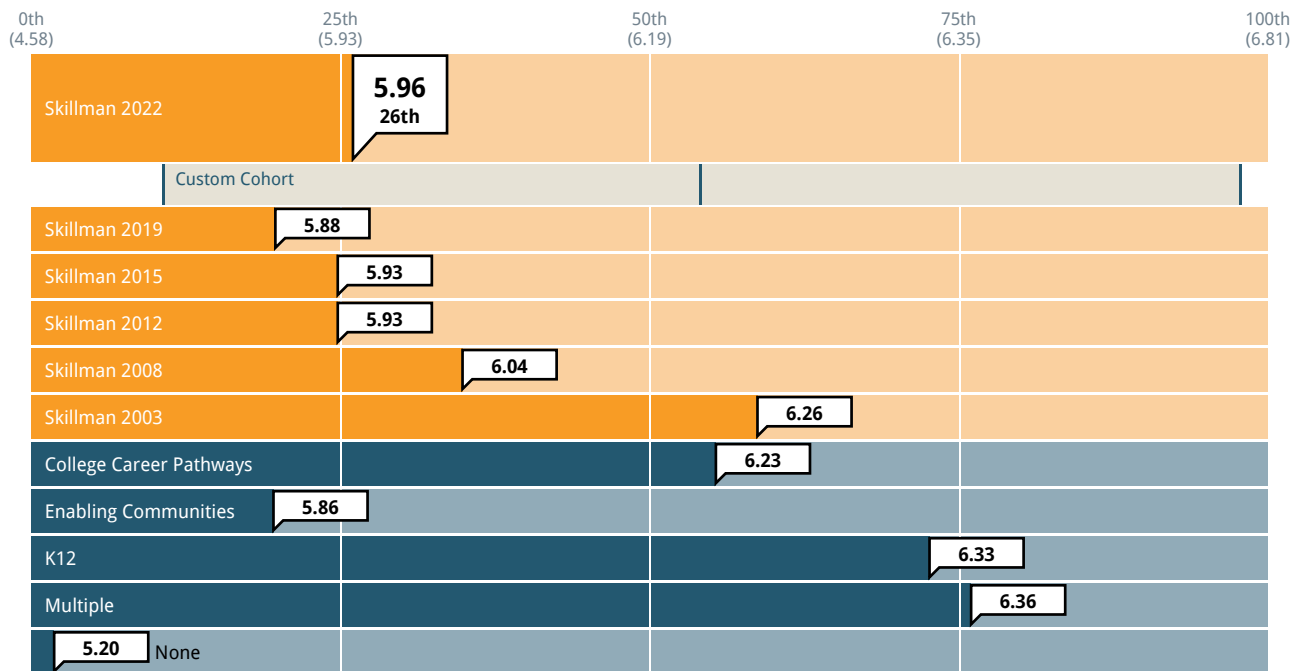


Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Impact on and Understanding of Grantees' Organizations

Overall, how would you rate the Foundation's impact on your organization?

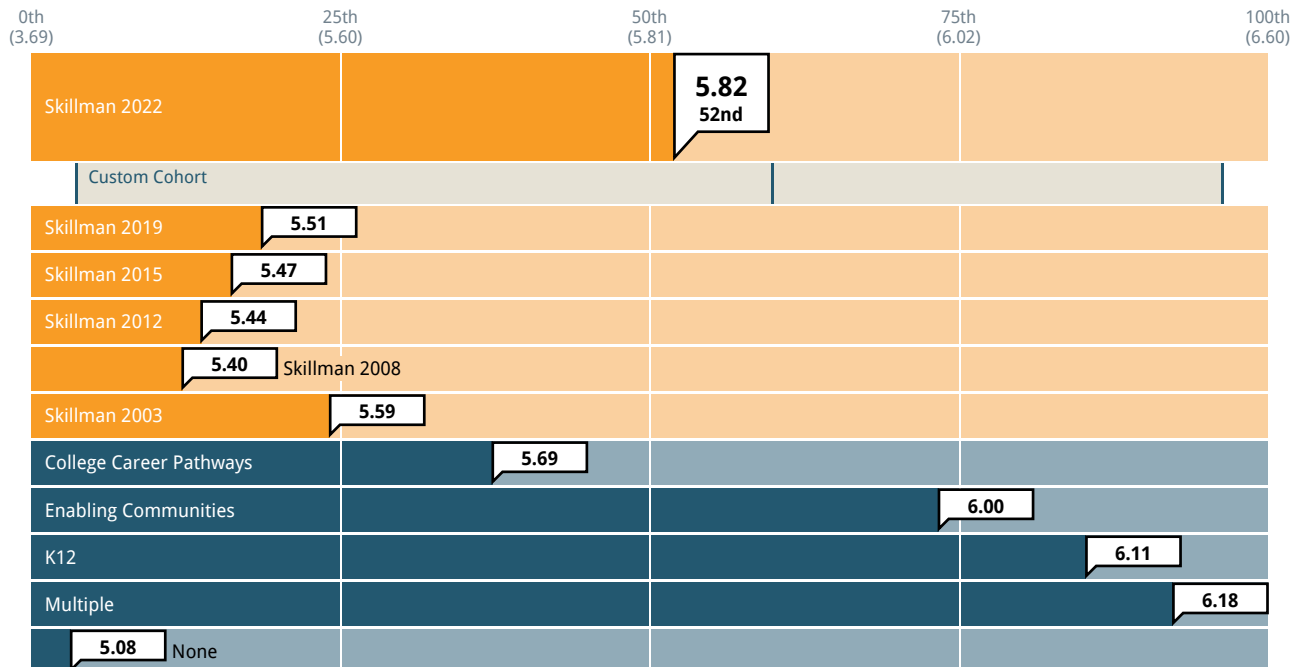
1 = No impact 7 = Significant positive impact



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

How well does the Foundation understand your organization's strategy and goals?

1 = Limited understanding 7 = Thorough understanding

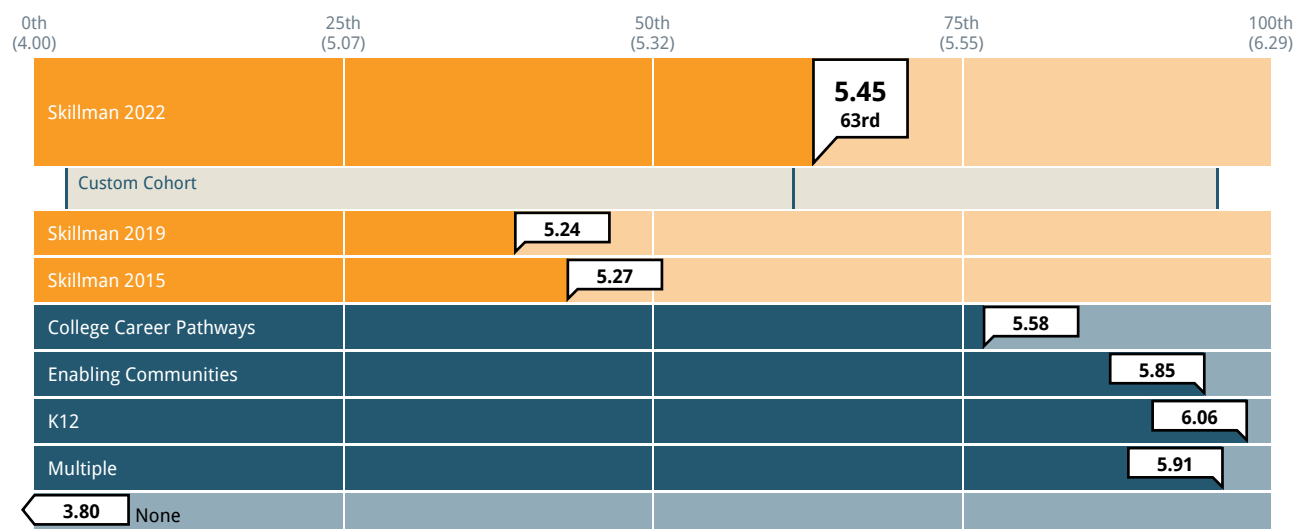


Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Grantee Challenges

How aware is the Foundation of the challenges that your organization is facing?

1 = Not at all aware 7 = Extremely aware



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

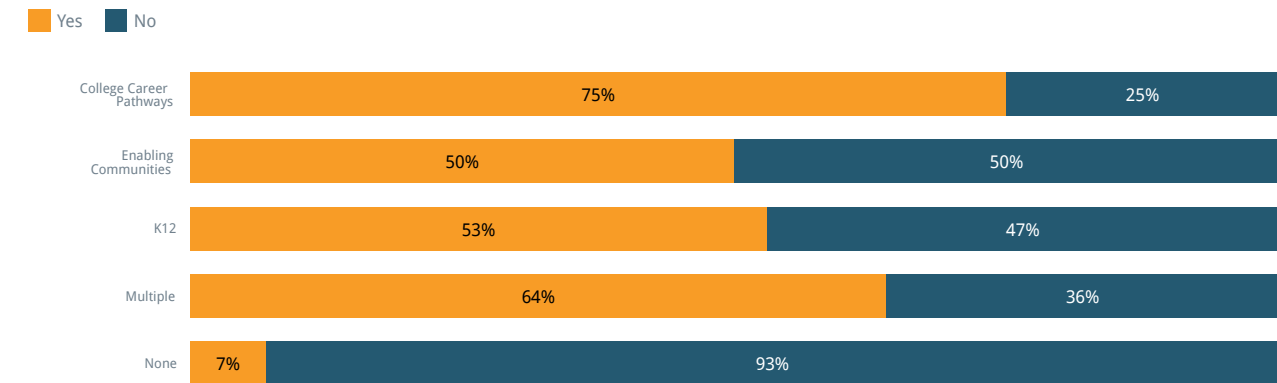
Non-Monetary Assistance

Did you receive any non-monetary support from the Foundation during this grant period?



Cohort: None Past results: on

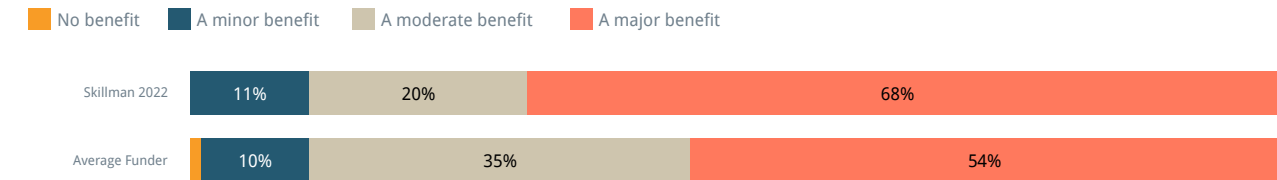
Did you receive any non-monetary support from the Foundation during this grant period? - By Subgroup



Subgroup: Strategy Area

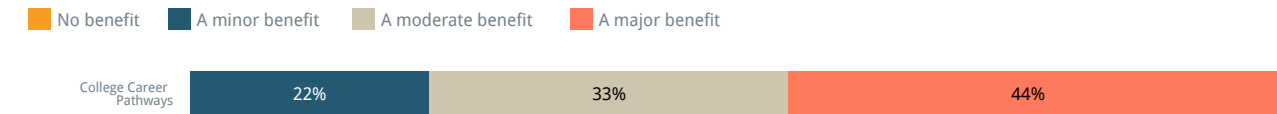
Please note that the following question was only asked of respondents who indicated "yes" to receiving non-monetary support in the previous question.

How would you describe the benefit - to your organization or work - of any non-monetary support that you received?



Cohort: None Past results: on

How would you describe the benefit - to your organization or work - of any non-monetary support that you received? - By Subgroup

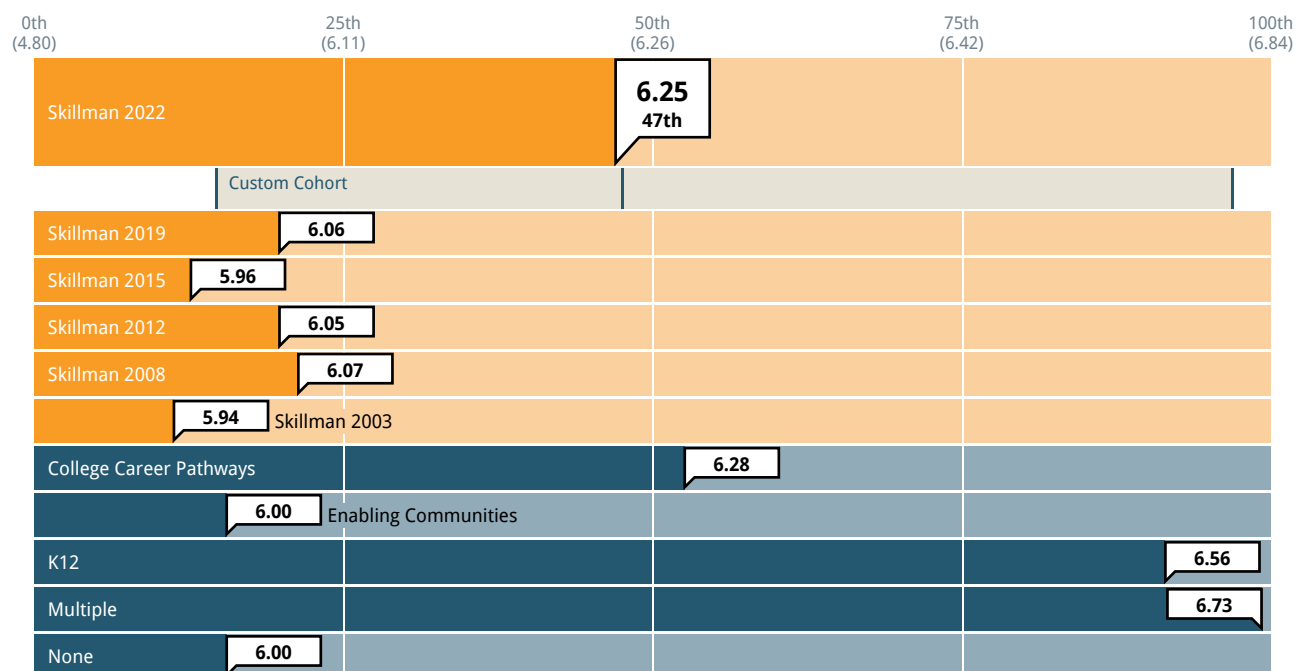


Subgroup: Strategy Area

Funder-Grantee Relationships

How comfortable do you feel approaching the Foundation if a problem arises?

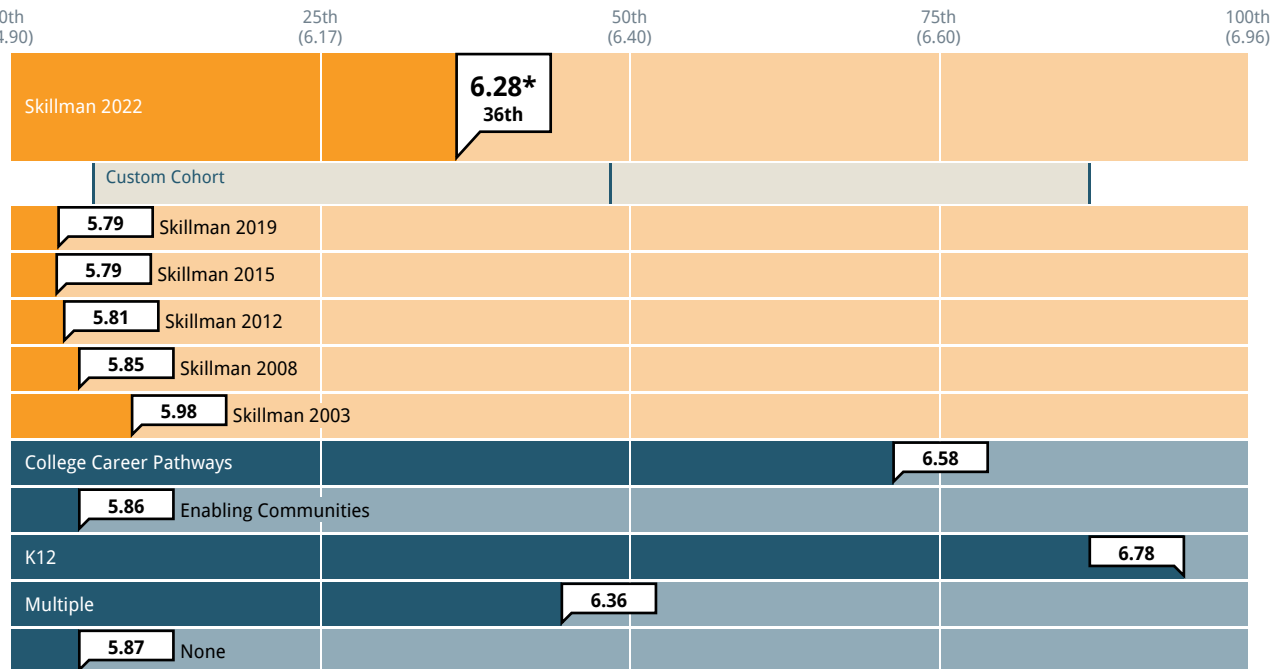
1 = Not at all comfortable 7 = Extremely comfortable



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Overall, how responsive was Foundation staff?

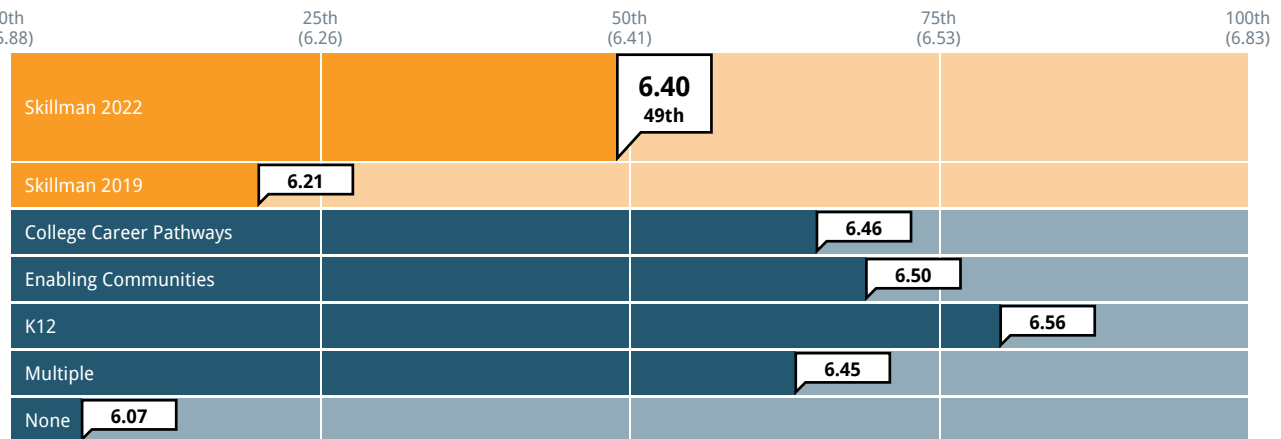
1 = Not at all responsive 7 = Extremely responsive



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

To what extent did the Foundation exhibit trust in your organization's staff during this grant?

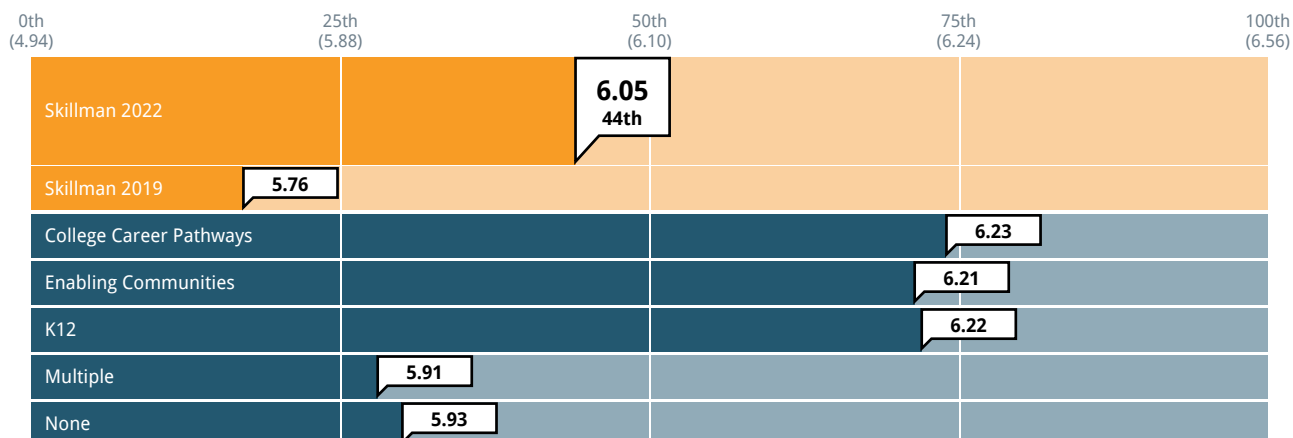
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: None Past results: on Subgroup: Strategy Area

To what extent did the Foundation exhibit candor about the Foundation's perspectives on your work during this grant?

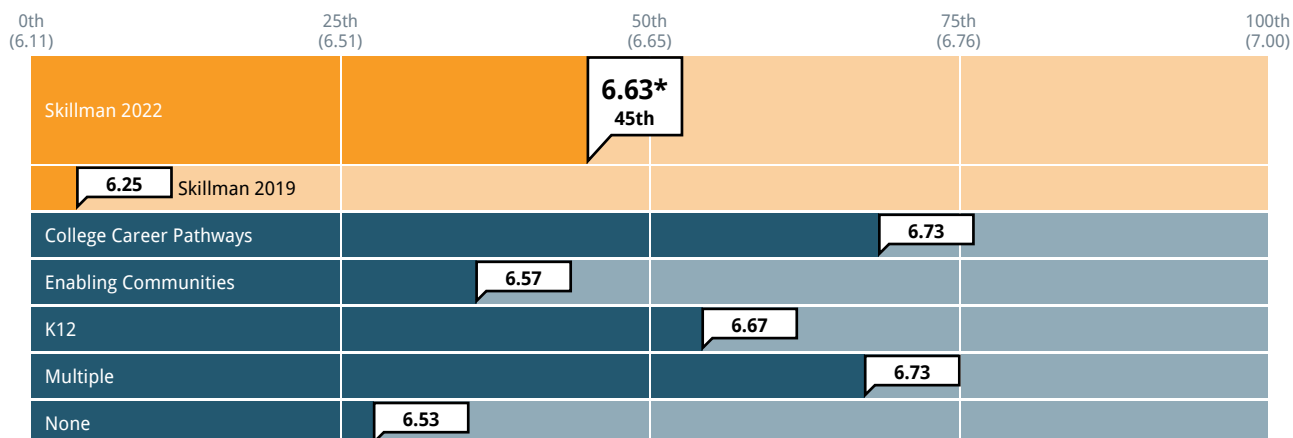
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: None Past results: on Subgroup: Strategy Area

To what extent did the Foundation exhibit respectful interaction during this grant?

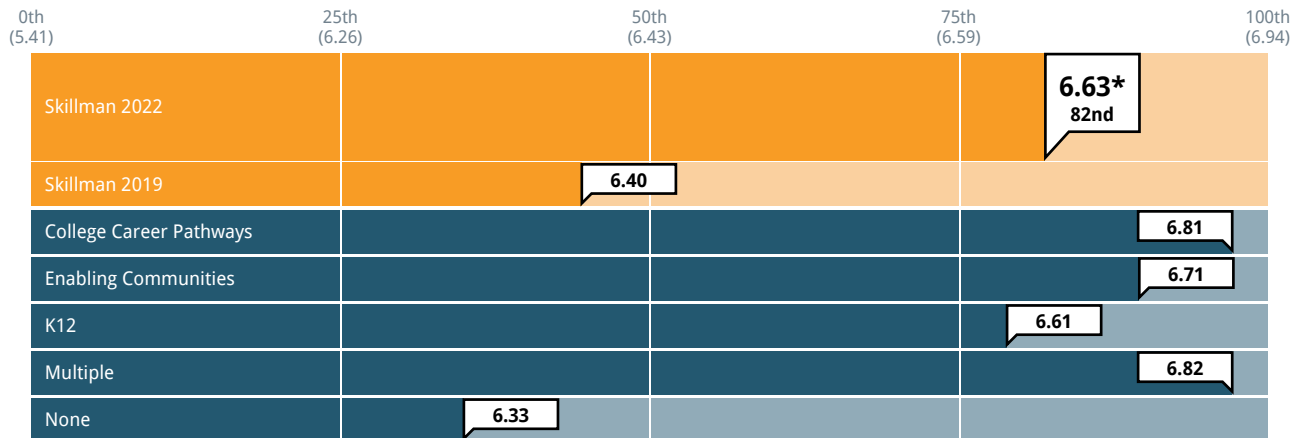
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: None Past results: on Subgroup: Strategy Area

To what extent did the Foundation exhibit compassion for those affected by your work during this grant?

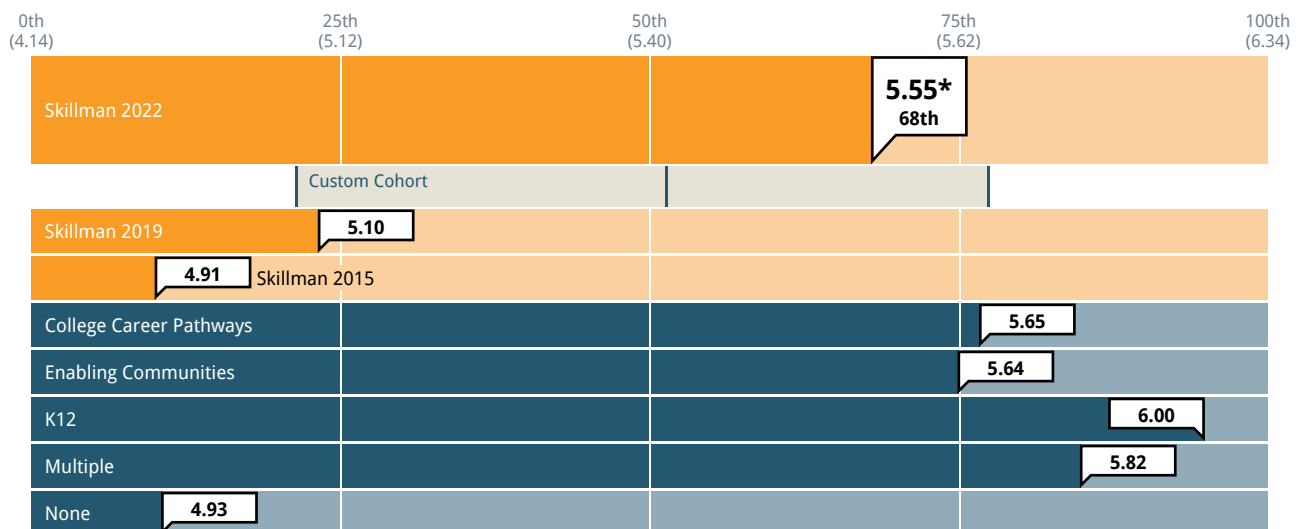
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: None Past results: on Subgroup: Strategy Area

To what extent is the Foundation open to ideas from grantees about its strategy?

1 = Not at all 7 = To a great extent

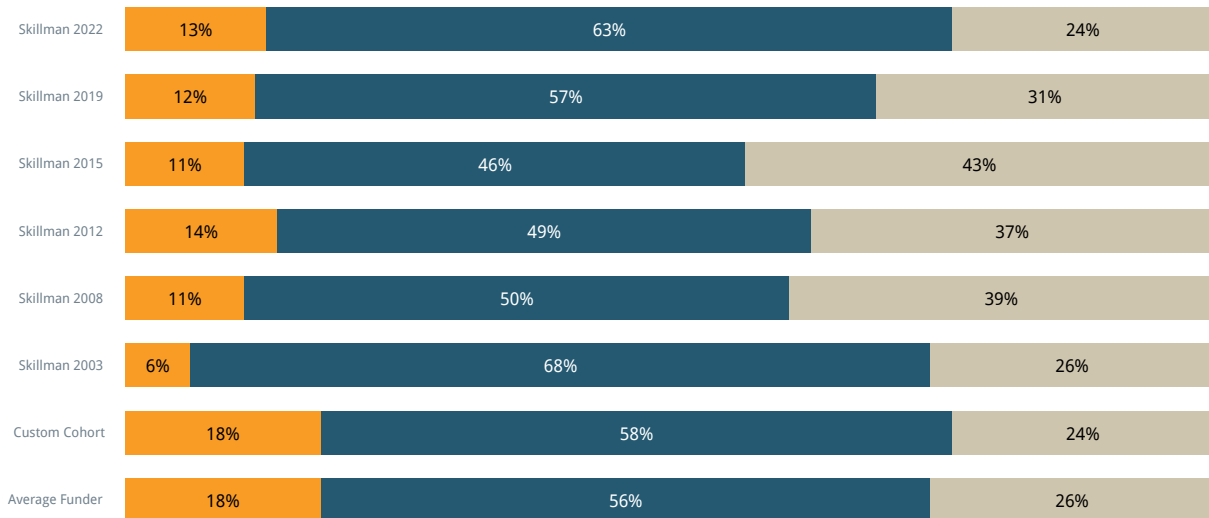


Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Interaction Patterns

How often do/did you have contact with your program officer during this grant?

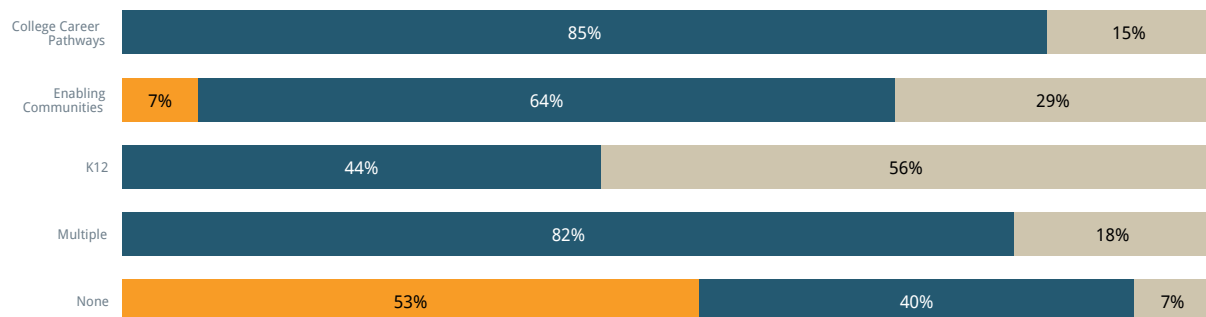
Yearly or less often Once every few months Monthly or more often



Cohort: Custom Cohort Past results: on

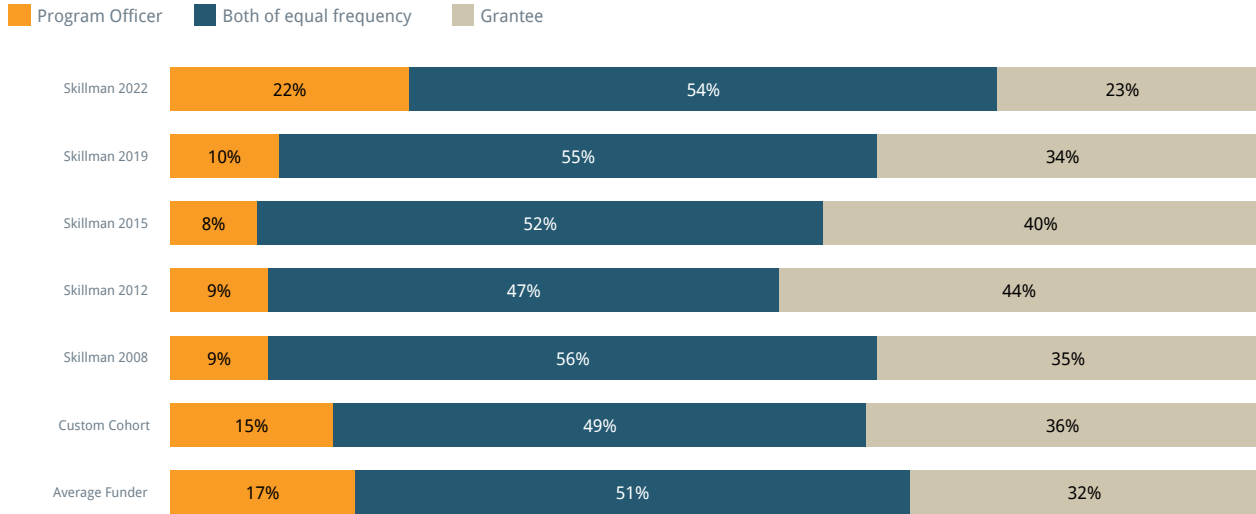
How often do/did you have contact with your program officer during this grant? - By Subgroup

Yearly or less often Once every few months Monthly or more often



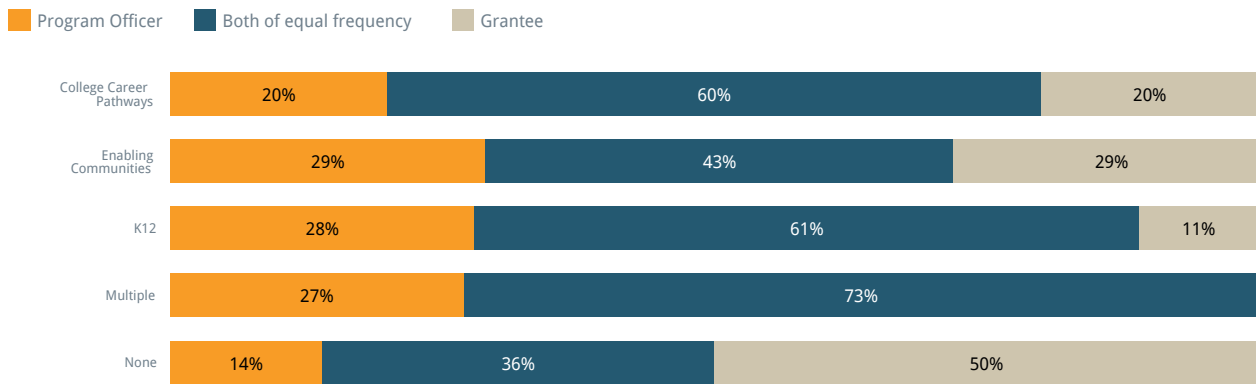
Subgroup: Strategy Area

Who most frequently initiated the contact you had with your program officer during this grant?



Cohort: Custom Cohort Past results: on

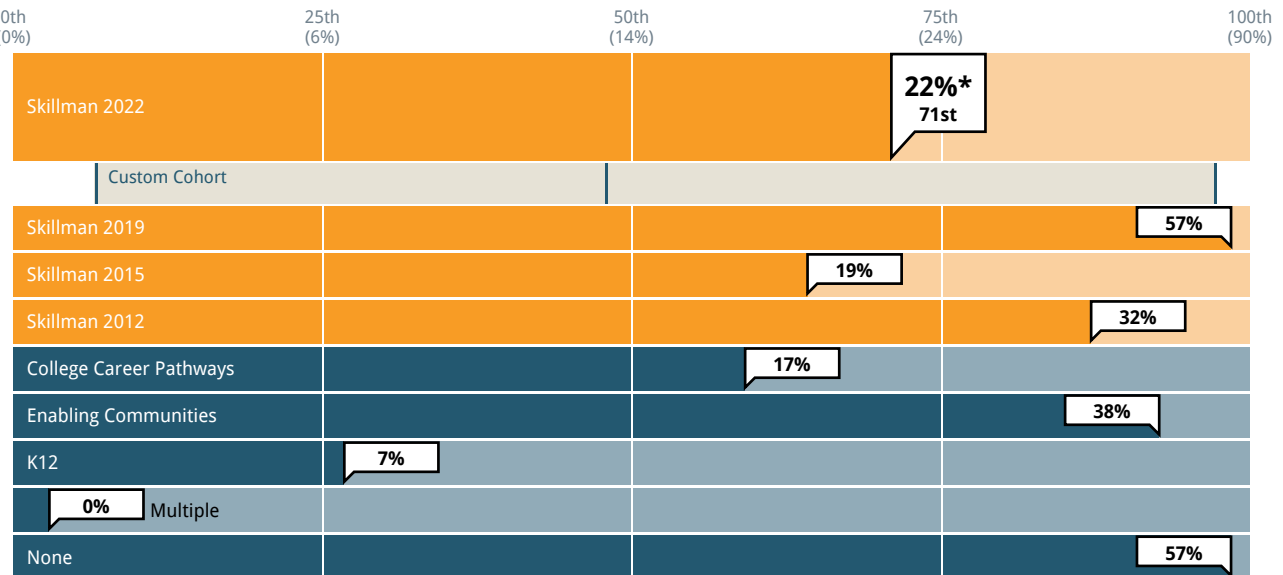
Who most frequently initiated the contact you had with your program officer during this grant? - By Subgroup



Subgroup: Strategy Area

Has your main contact at the Foundation changed in the past six months?

Proportion of grantees responding 'Yes'

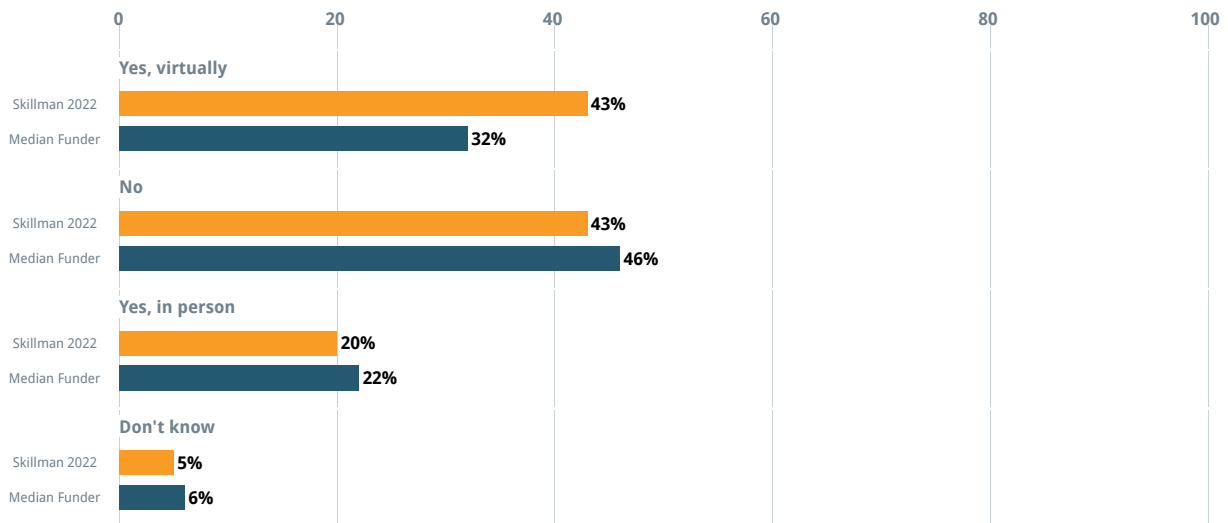


Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

The following questions were recently added to the grantee survey and only represent comparative data from 25 funders.

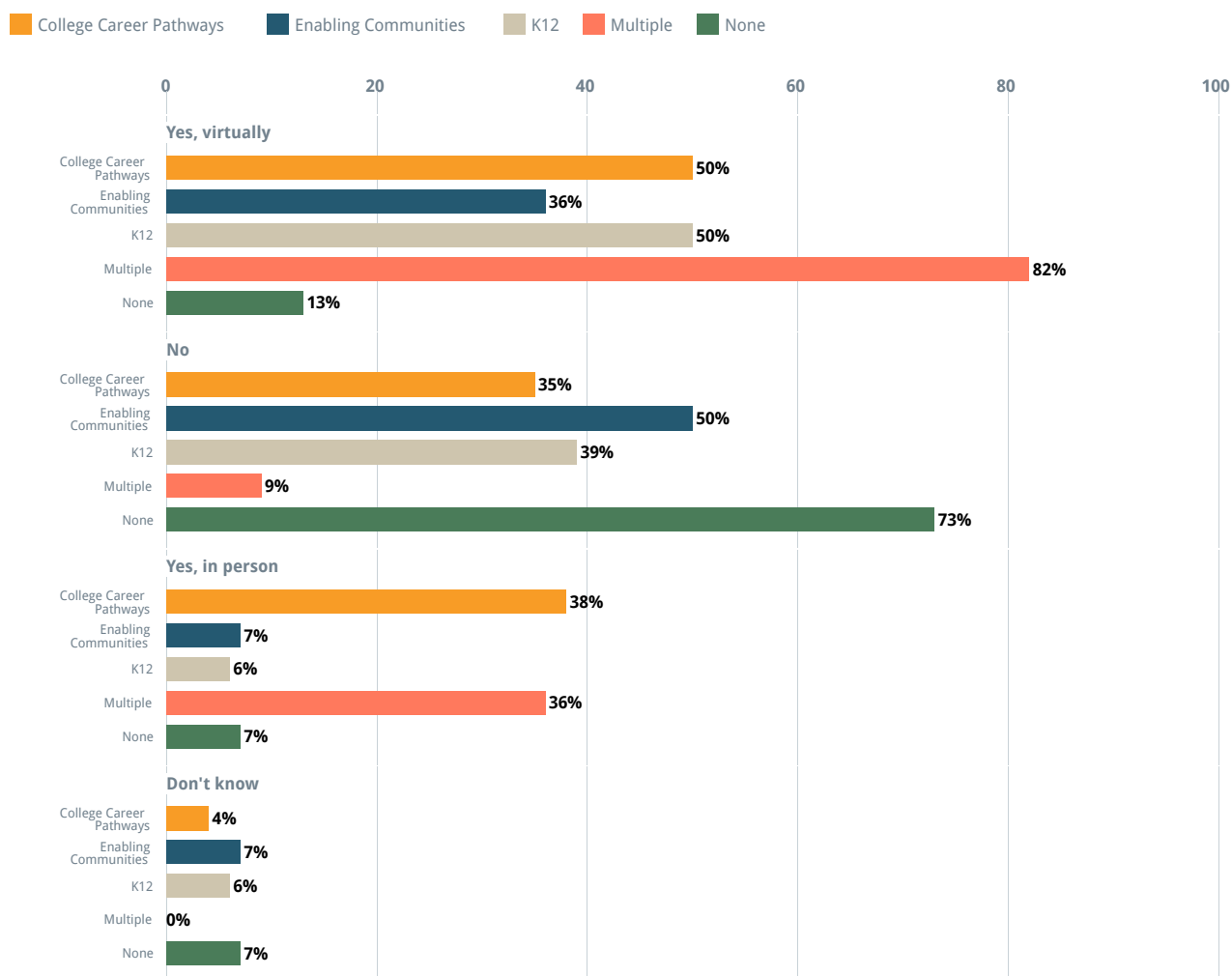
At any point during this grant, including the selection process, did the Foundation staff visit your offices or programs?

Skillman 2022 Median Funder



Cohort: None Past results: on

At any point during this grant, including the selection process, did the Foundation staff visit your offices or programs? - By Subgroup

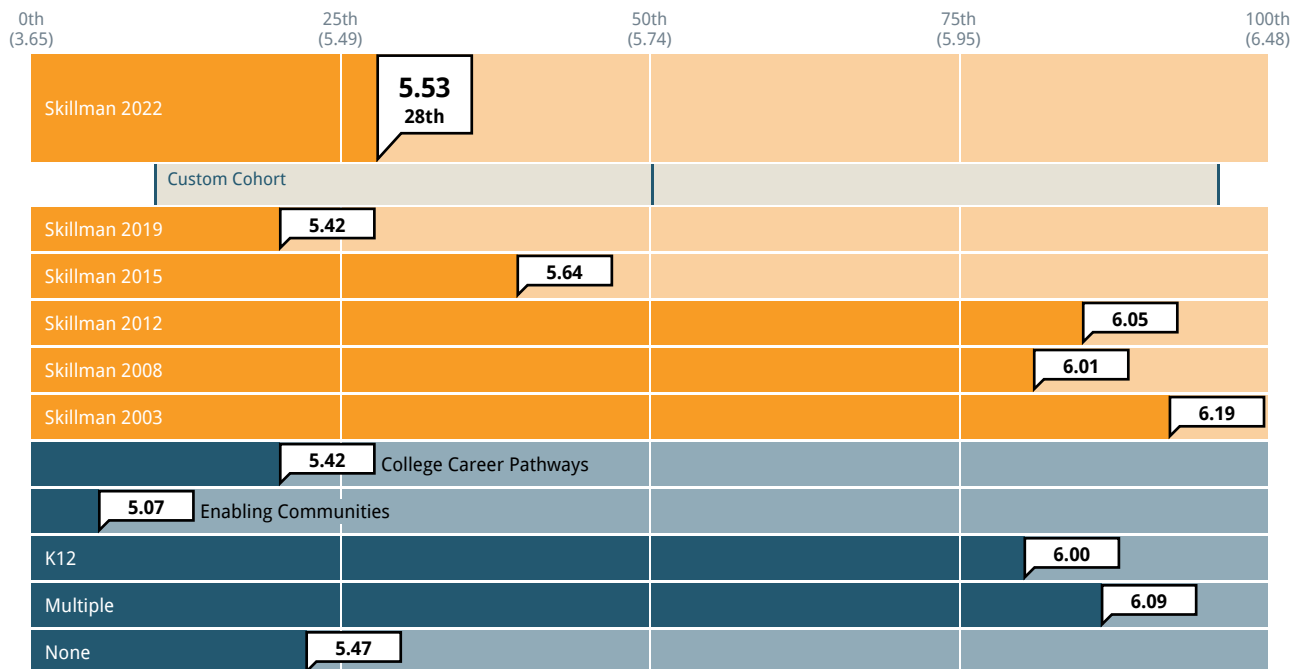


Subgroup: Strategy Area

Communication

How clearly has the Foundation communicated its goals and strategy to you?

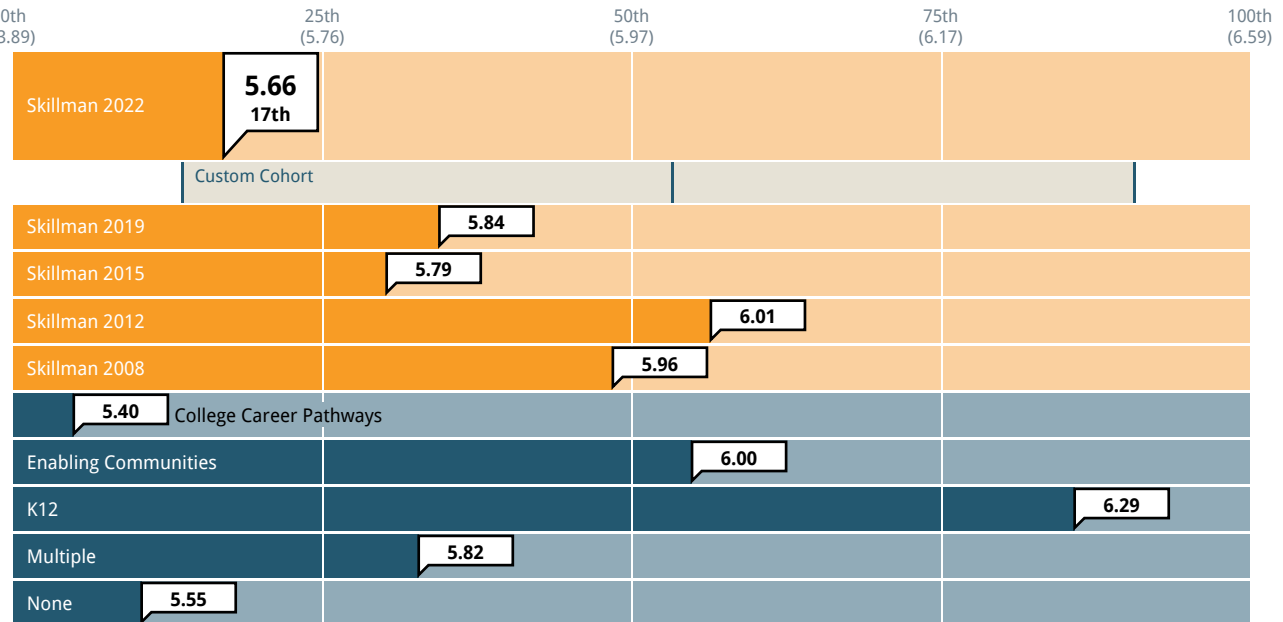
1 = Not at all clearly 7 = Extremely clearly



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Foundation?

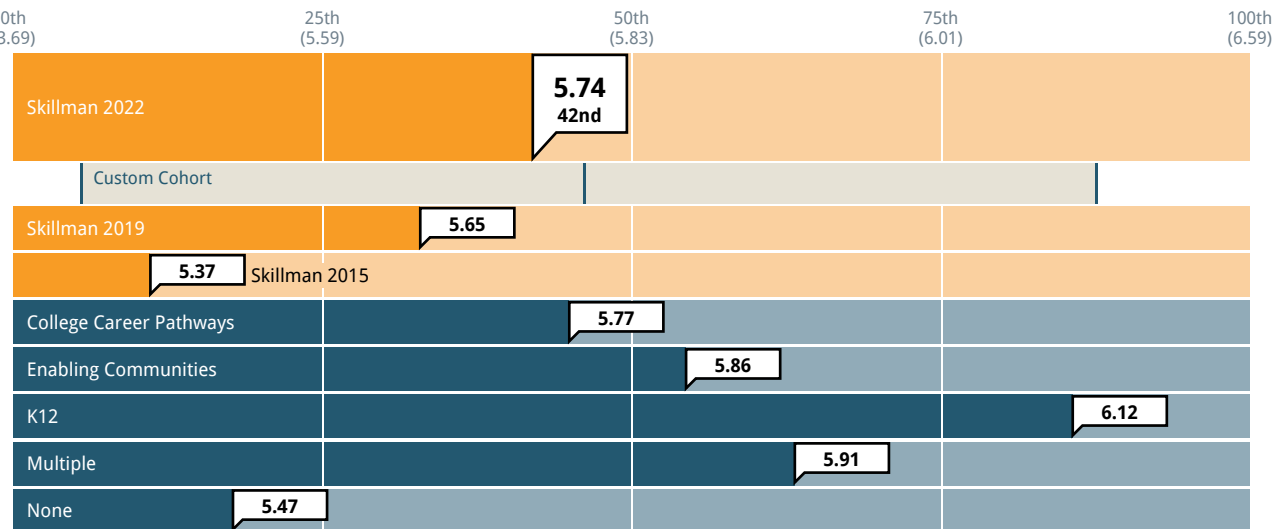
1 = Not at all consistent 7 = Completely consistent



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Overall, how transparent is the Foundation with your organization?

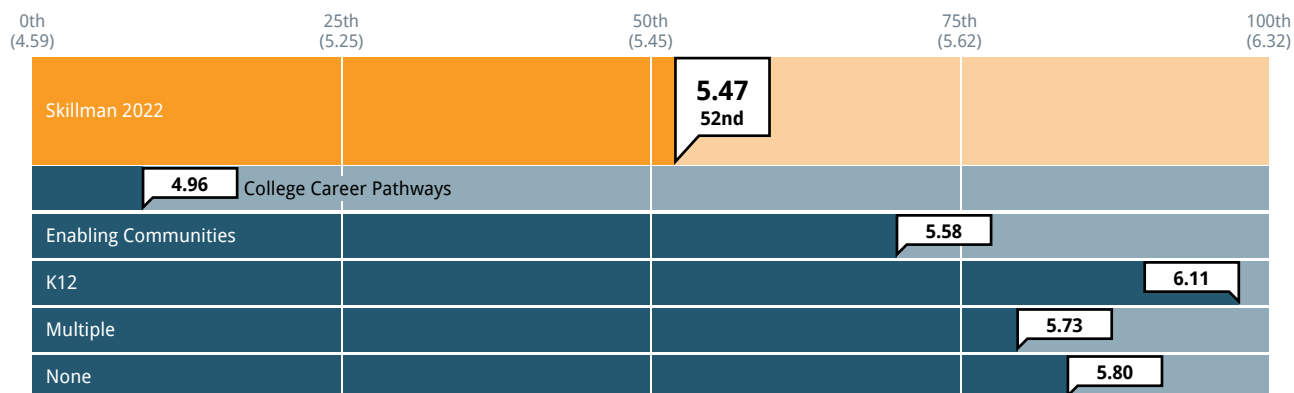
1 = Not at all transparent 7 = Extremely transparent



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

How well do you understand the way in which the work funded by this grant fits into the Foundation's broader efforts?

1 = Limited understanding 7 = Thorough understanding

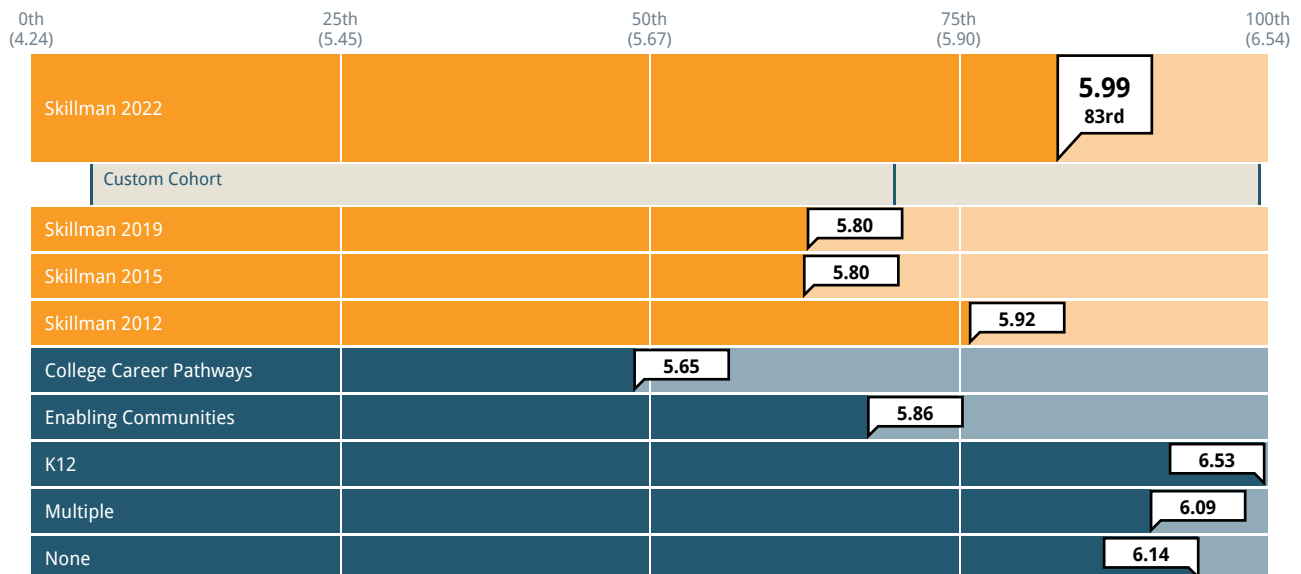


Cohort: None Past results: on Subgroup: Strategy Area

Contextual Understanding

How well does the Foundation understand the social, cultural, or socioeconomic factors that affect your work?

1 = Limited understanding 7 = Thorough understanding



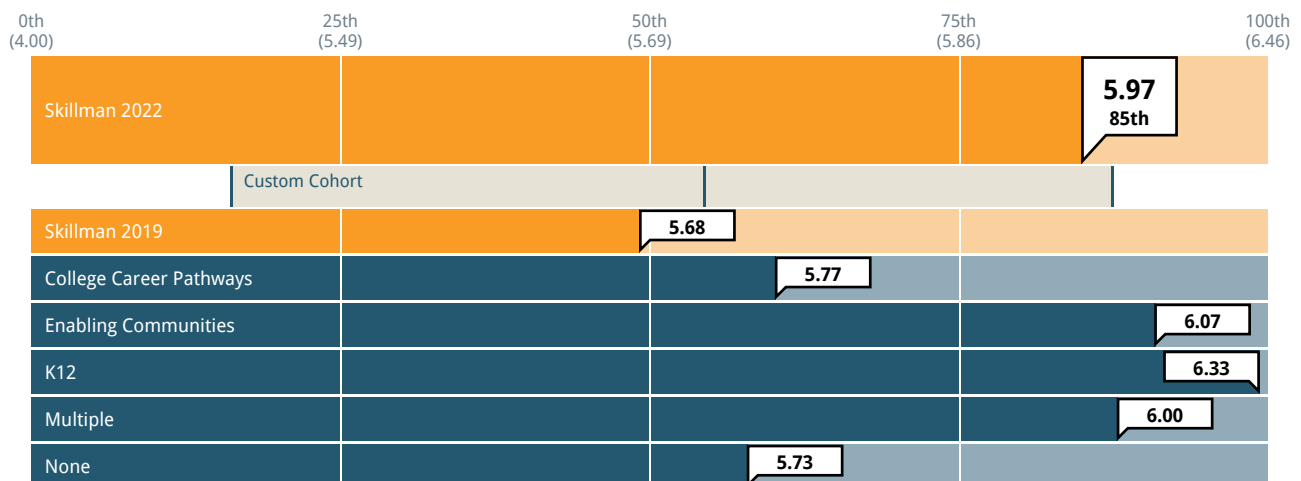
Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

In the following questions, we use the phrase "the people and communities that you serve" to refer to those your organization seeks to serve through the services and/or programs it provides.

Please note that CEP recently modified the following questions. The prior questions were: "How well does the Foundation understand your intended beneficiaries' needs?" and "To what extent do the Foundation's funding priorities reflect a deep understanding of your intended beneficiaries' needs?" The question anchors have not been modified.

How well does the Foundation understand the needs of the people and communities that you serve?

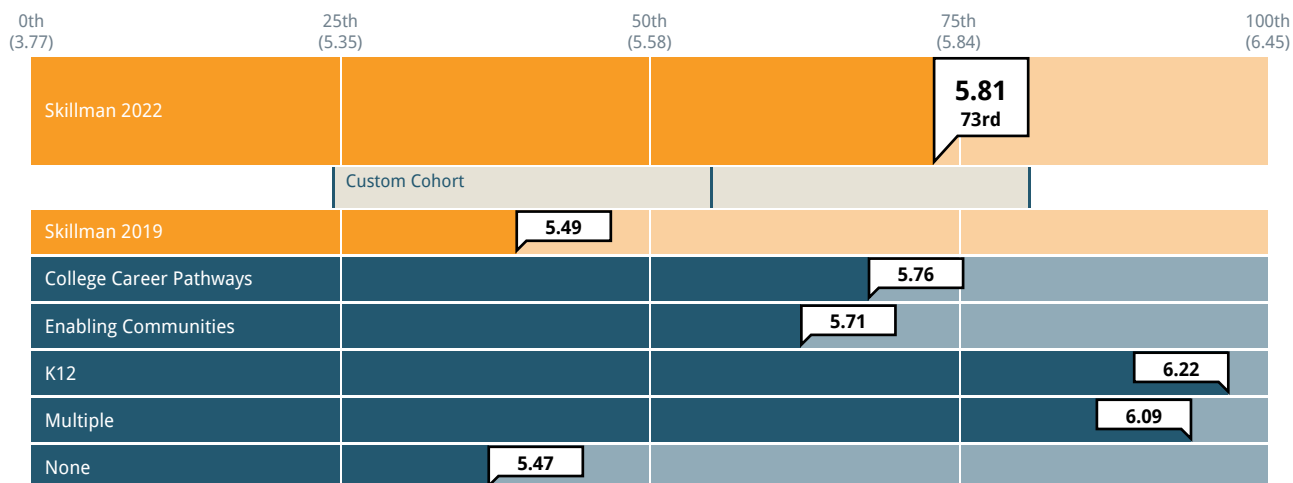
1 = Limited understanding 7 = Thorough understanding



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

To what extent do the Foundation's funding priorities reflect a deep understanding of the needs of the people and communities that you serve?

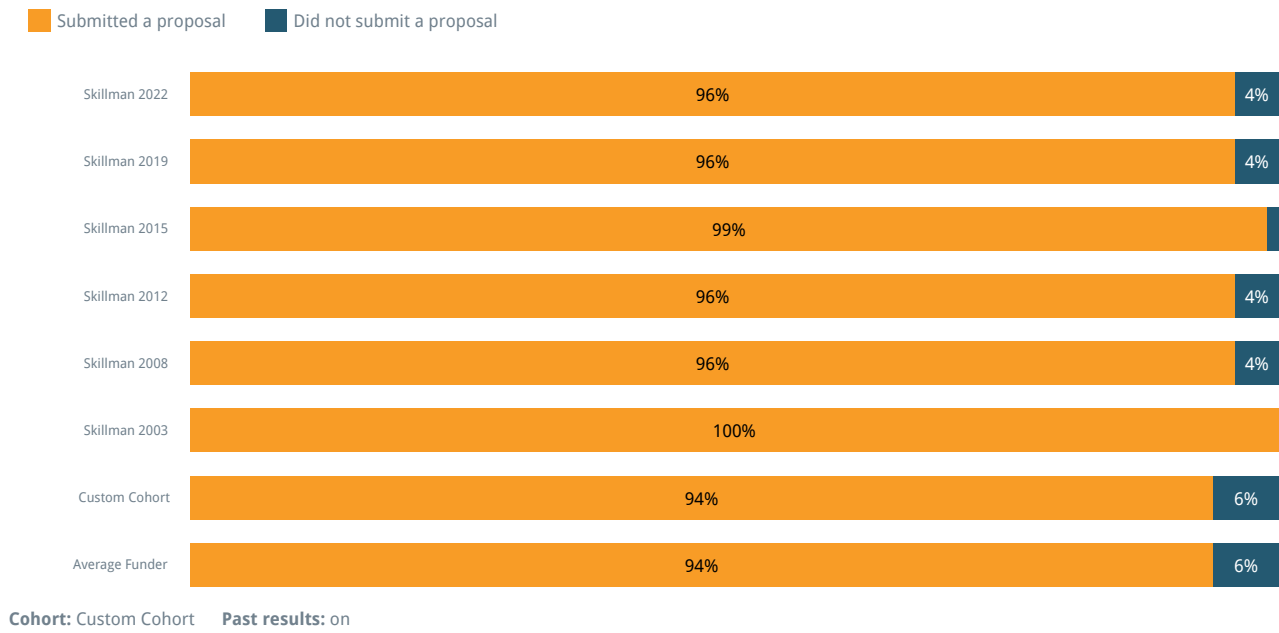
1 = Not at all 7 = To a great extent



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Grant Processes

Did you submit a proposal to the Foundation for this grant?

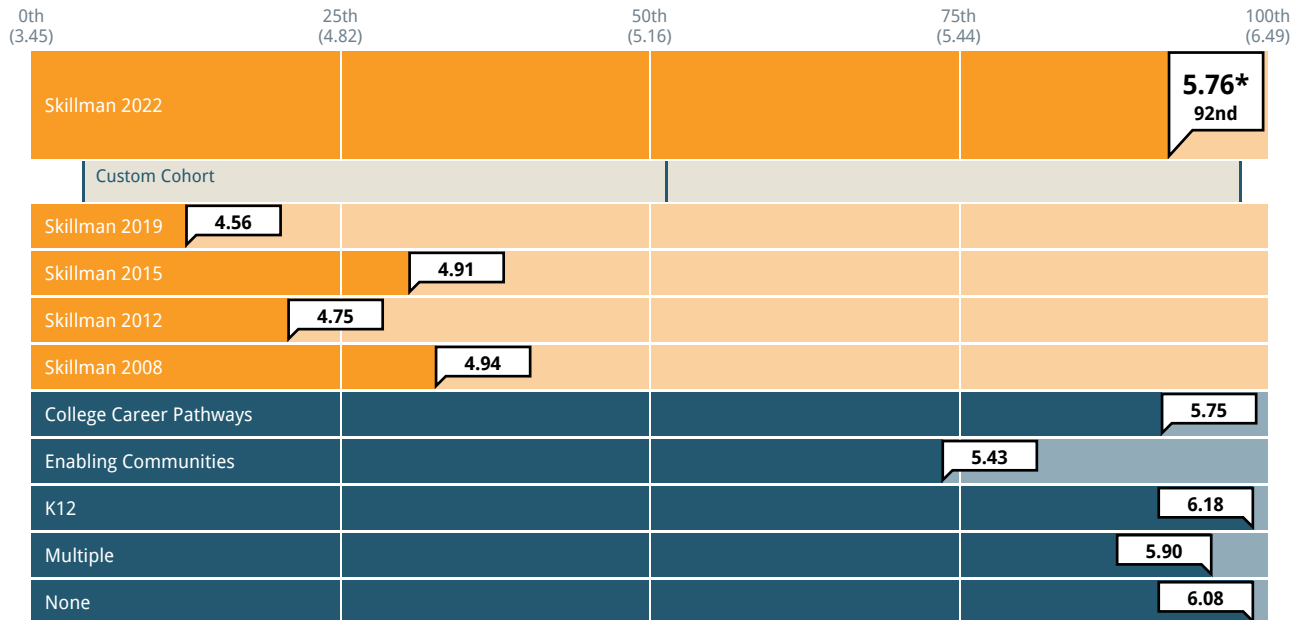


Selection Process

Please note that CEP recently modified the following question. The prior question text was: "How helpful was participating in the Foundation's selection process in strengthening the organization/program funded by the grant?" The corresponding anchors were "not at all helpful" and "extremely helpful."

To what extent was the Foundation's selection process a helpful opportunity to strengthen the efforts funded by the grant?

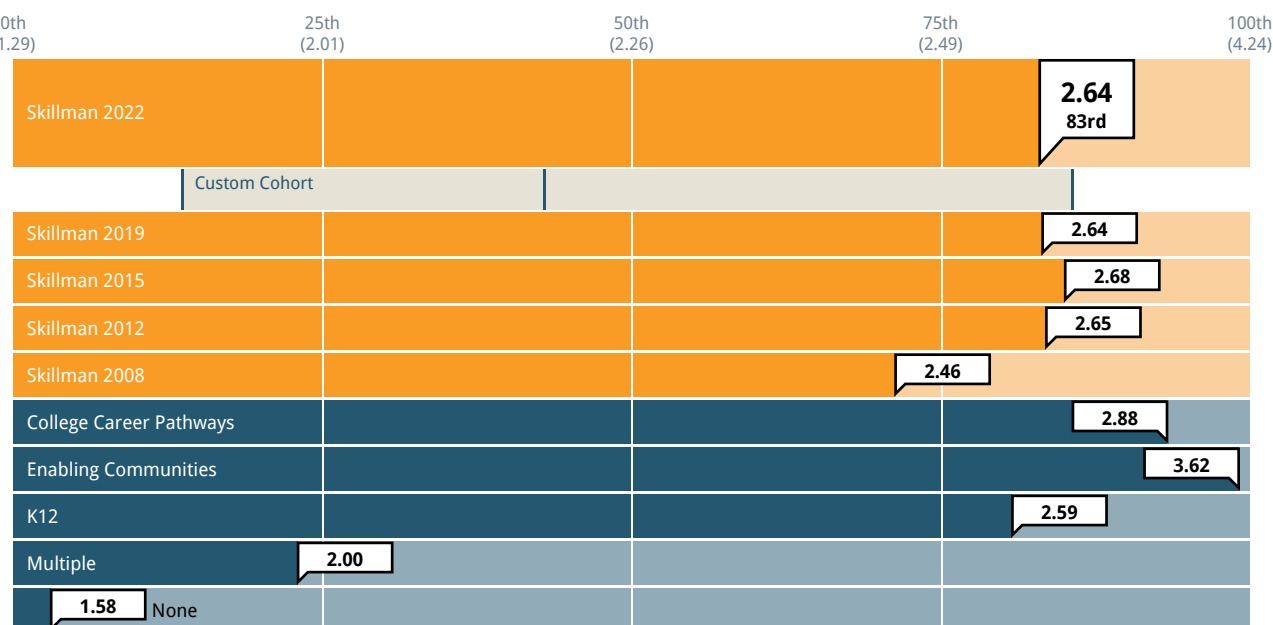
1 = Not at all 7 = To a great extent



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

As you developed your grant proposal, how much pressure did you feel to modify your organization's priorities in order to create a grant proposal that was likely to receive funding?

1 = No pressure 7 = Significant pressure

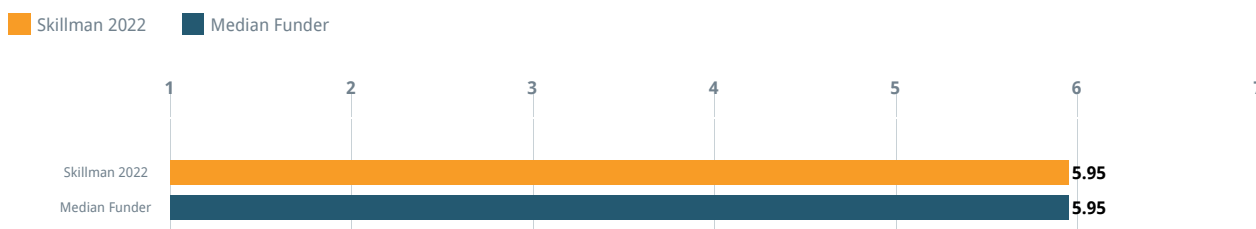


Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

The following questions were recently added to the grantee survey and only represent comparative data from 25 funders.

To what extent was the Foundation's selection process an appropriate level of effort given the amount of funding received?

1 = Not at all 7 = To a great extent

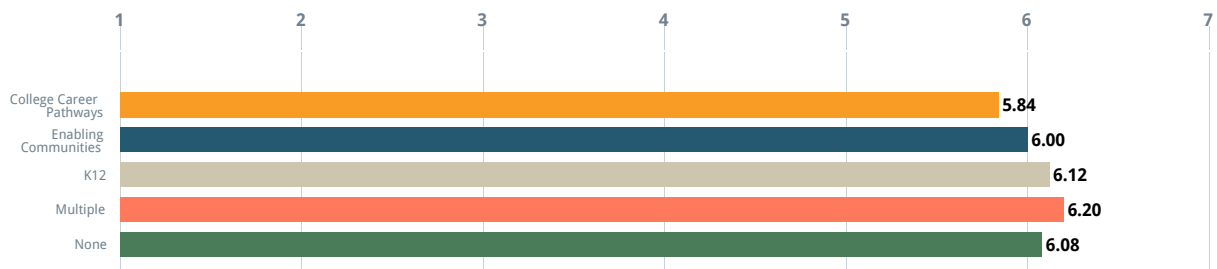


Cohort: None Past results: on

To what extent was the Foundation's selection process an appropriate level of effort given the amount of funding received? - By Subgroup

1 = Not at all 7 = To a great extent

College Career Pathways Enabling Communities K12 Multiple None

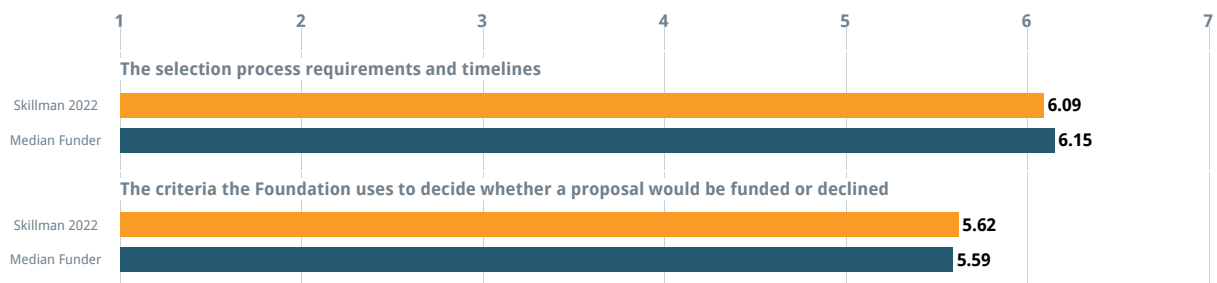


Subgroup: Strategy Area

To what extent was the Foundation clear and transparent about:

1 = Not at all 7 = To a great extent

Skillman 2022 Median Funder

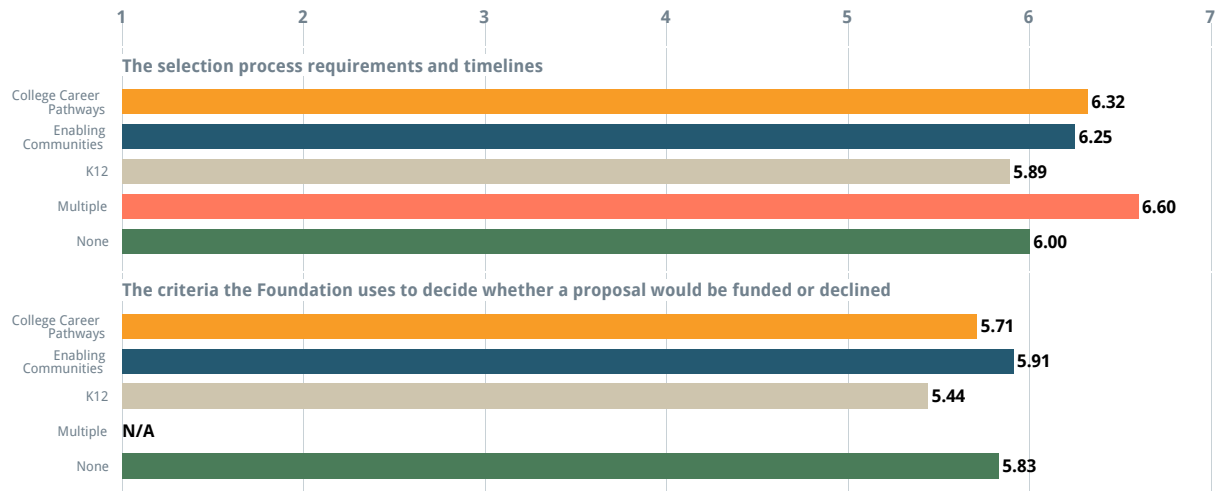


Cohort: None Past results: on

To what extent was the Foundation clear and transparent about: - By Subgroup

1 = Not at all 7 = To a great extent

College Career Pathways Enabling Communities K12 Multiple None



Subgroup: Strategy Area

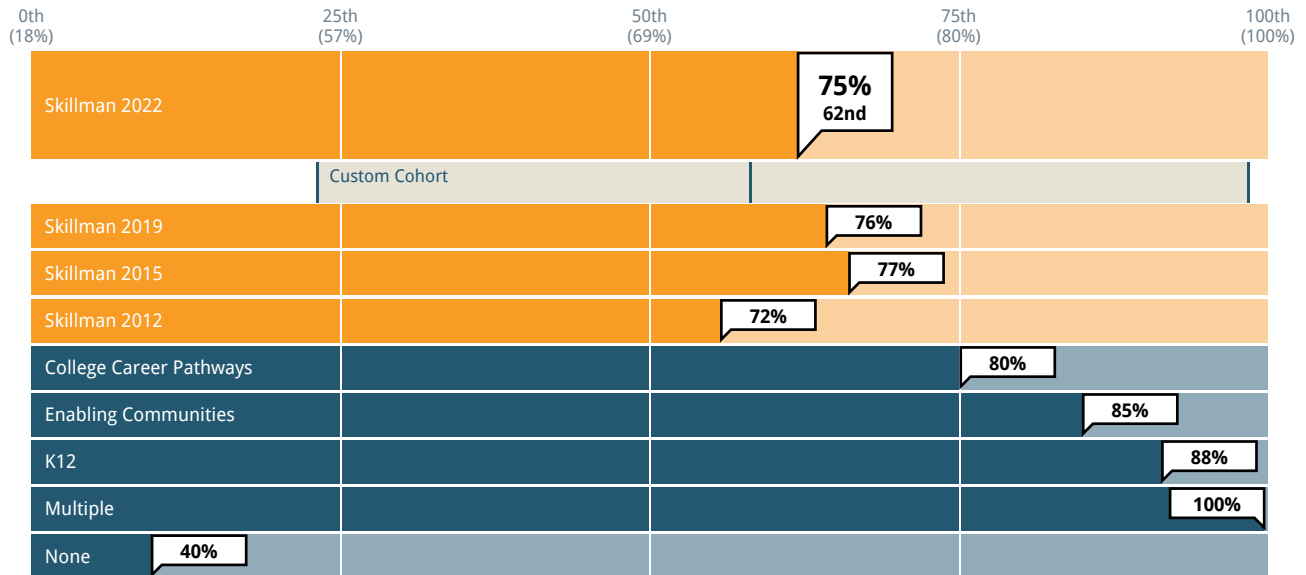
Reporting and Evaluation Process

Definition of Reporting and Evaluation

- "Reporting" - Skillman's standard oversight, monitoring, and grant reporting.
- "Evaluation" - formal activities *beyond reporting* undertaken by Skillman to assess or learn about a grant, a program, or Skillman's efforts.

At any point during the proposal or the grant period, did the Foundation and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?

Proportion of grantees responding 'Yes'



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Participation in Reporting and/or Evaluation Processes

- Participated in a reporting process only
- Participated in an evaluation process only
- Participated in both a reporting and an evaluation process
- Participated in neither a reporting nor an evaluation process



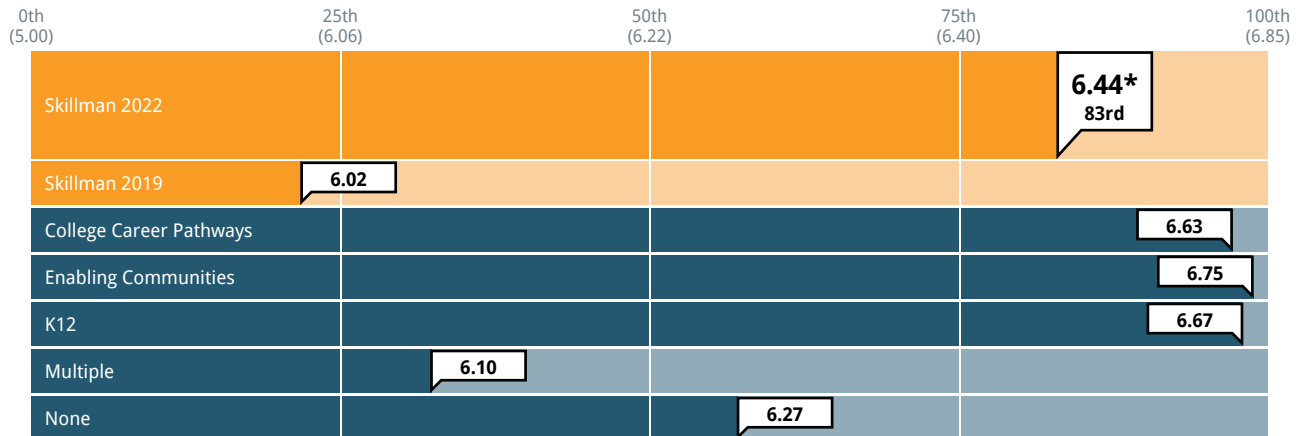
Cohort: None Past results: on

Reporting Process

The following questions were only asked of grantees that indicated having participated in a reporting process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

To what extent was the Foundation's reporting process straightforward?

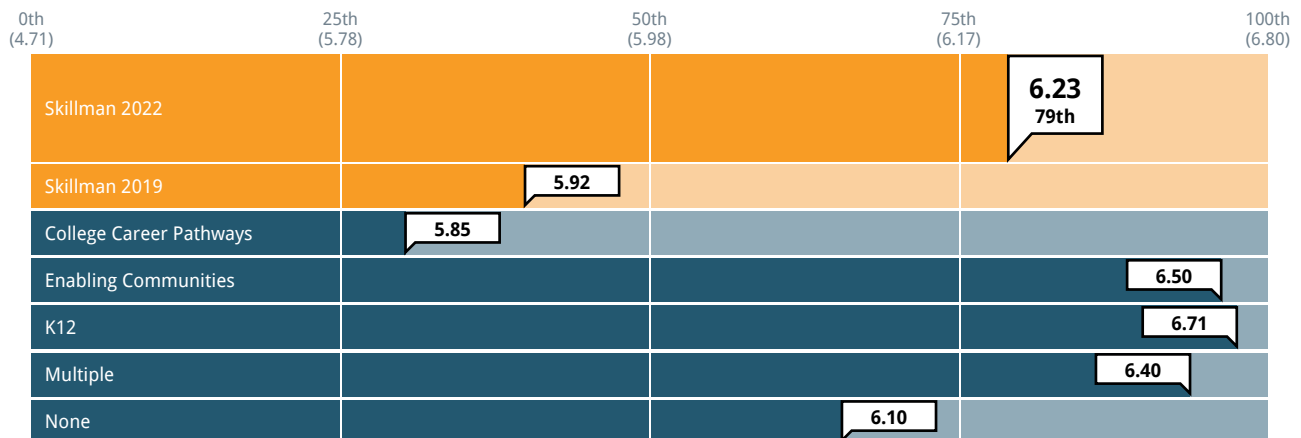
1 = Not at all 7 = To a great extent



Cohort: None Past results: on Subgroup: Strategy Area

To what extent was the Foundation's reporting process adaptable, if necessary, to fit your circumstances?

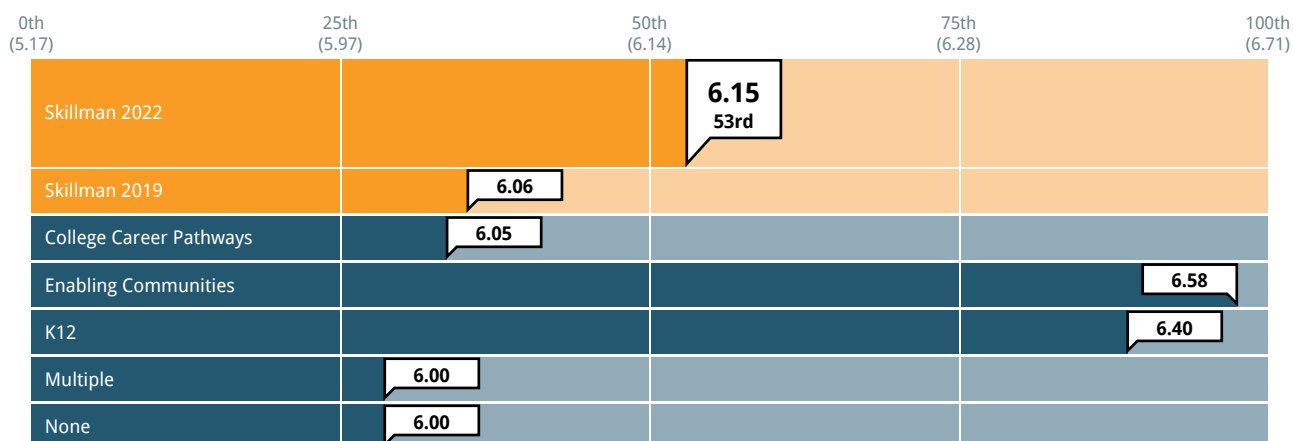
1 = Not at all 7 = To a great extent



Cohort: None Past results: on Subgroup: Strategy Area

To what extent was the Foundation's reporting process relevant, with questions and measures pertinent to the work funded by this grant?

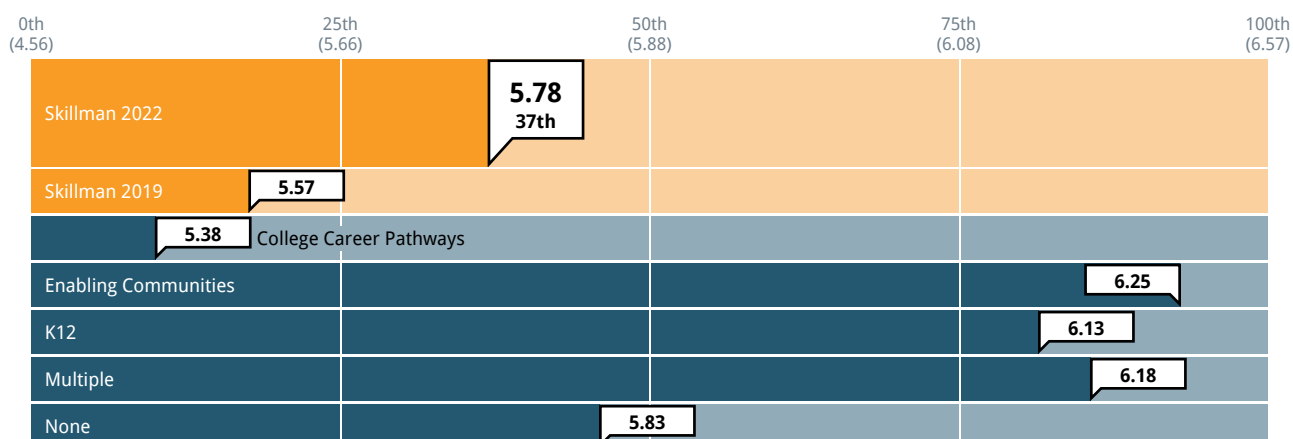
1 = Not at all 7 = To a great extent



Cohort: None Past results: on Subgroup: Strategy Area

To what extent was the Foundation's reporting process a helpful opportunity for you to reflect and learn?

1 = Not at all 7 = To a great extent



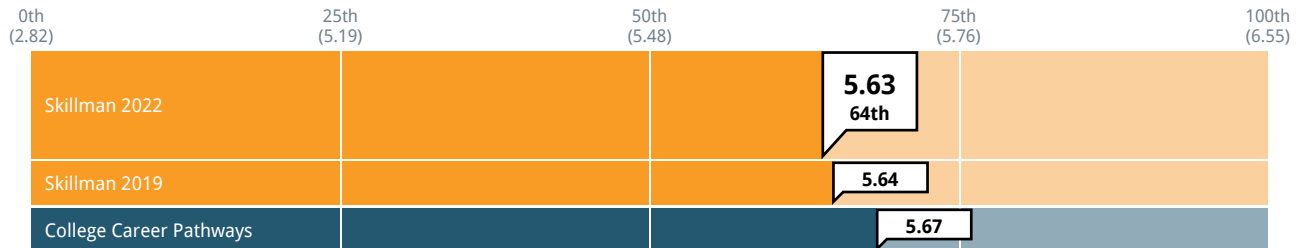
Cohort: None Past results: on Subgroup: Strategy Area

Evaluation Process

The following questions were only asked of grantees that indicated having participated in an evaluation process. See the “Reporting and Evaluation Process” page for data on the proportion of grantees participating in this process.

To what extent did the evaluation incorporate input from your organization in the design of the evaluation?

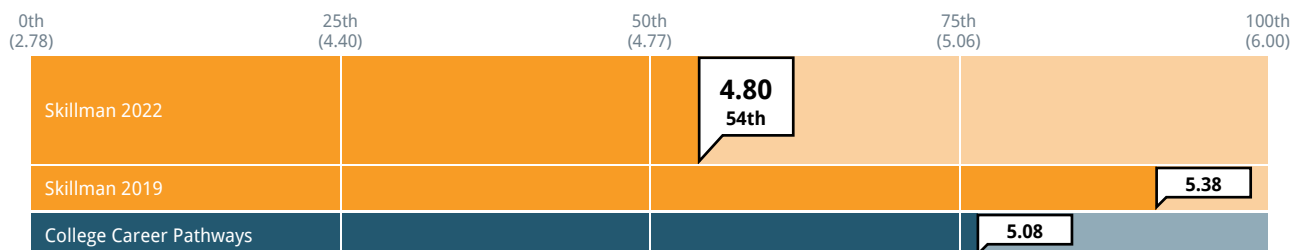
1 = Not at all 7 = To a great extent



Cohort: None Past results: on Subgroup: Strategy Area

To what extent did the evaluation result in your organization making changes to the work that was evaluated?

1 = Not at all 7 = To a great extent

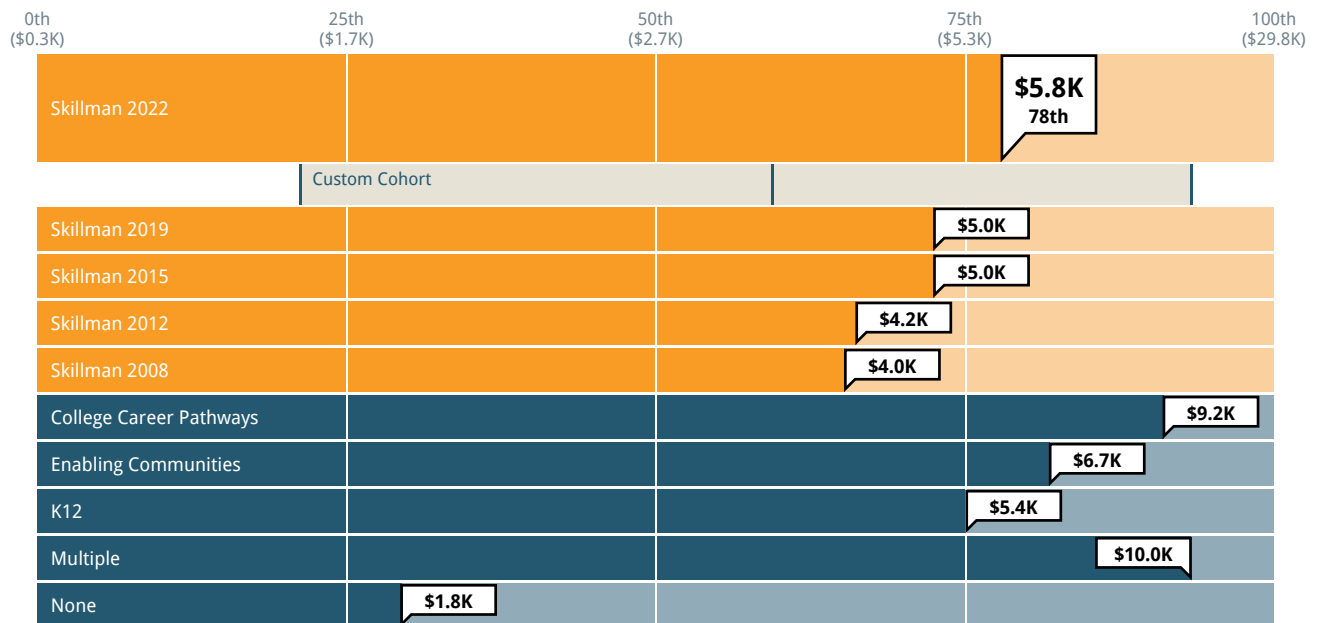


Cohort: None Past results: on Subgroup: Strategy Area

Dollar Return and Time Spent on Processes

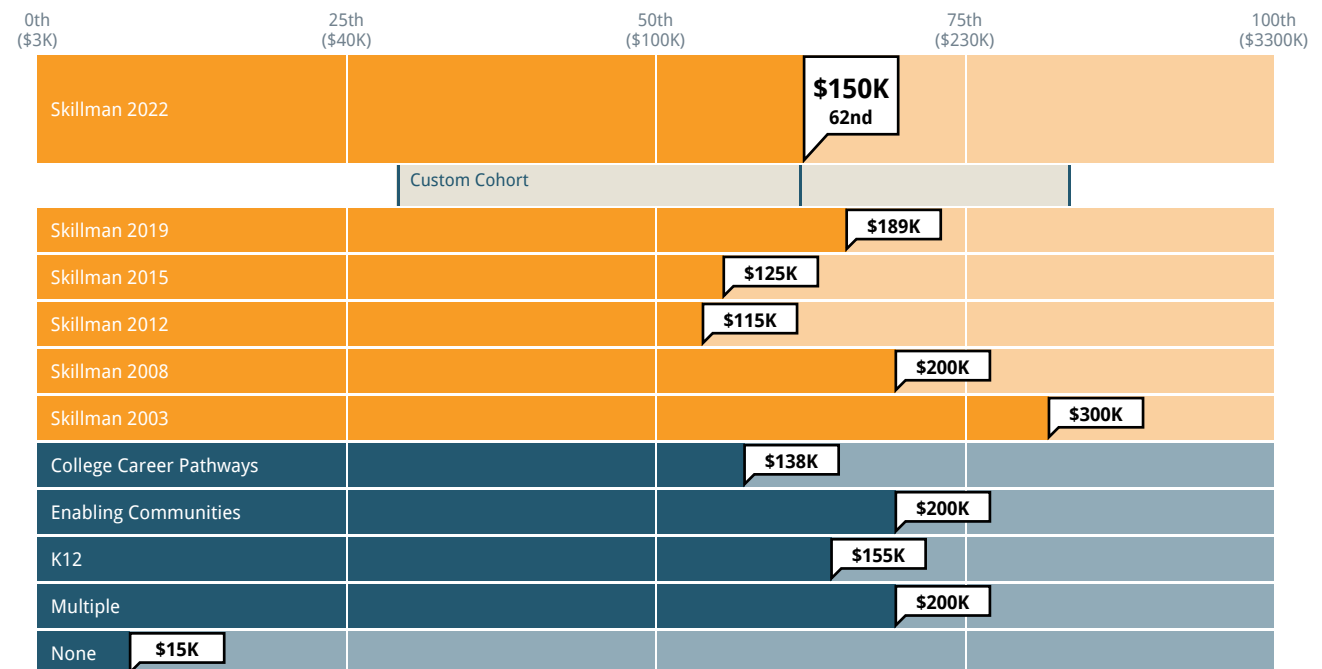
Dollar Return: Median grant dollars awarded per process hour required

Includes total grant dollars awarded and total time necessary to fulfill the requirements over the lifetime of the grant



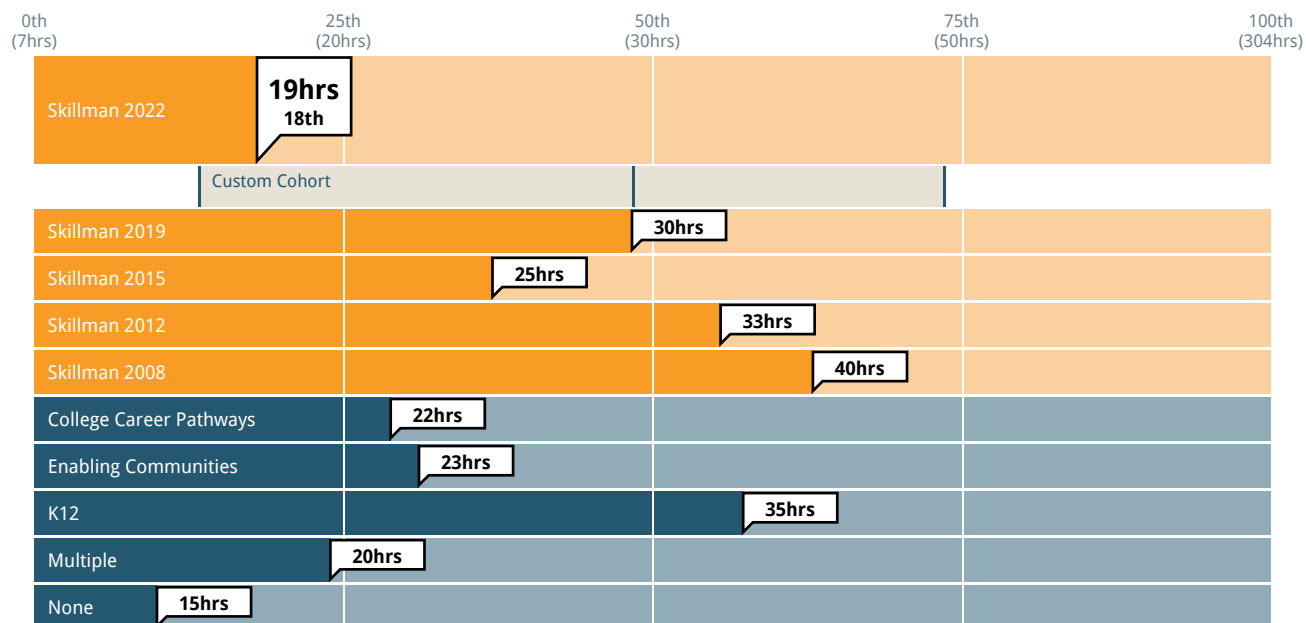
Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Median Grant Size



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

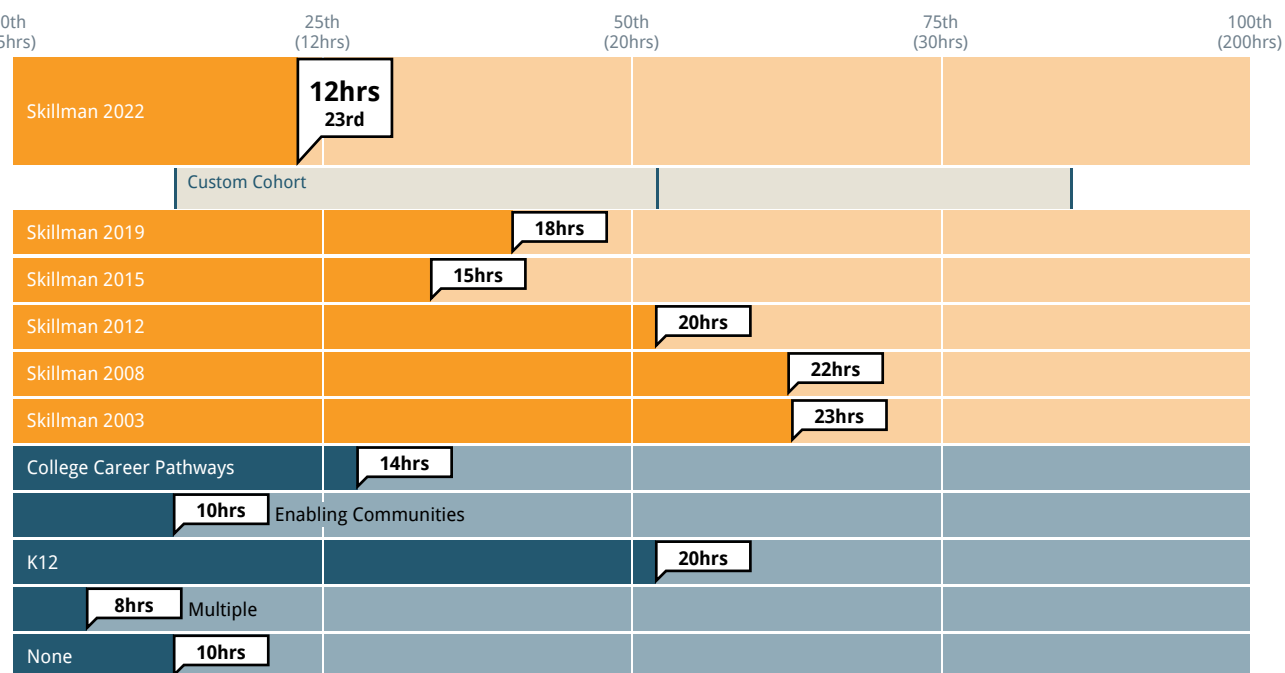
Median hours spent by grantees on funder requirements over grant lifetime



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Time Spent on Selection Process

Median Hours Spent on Proposal and Selection Process

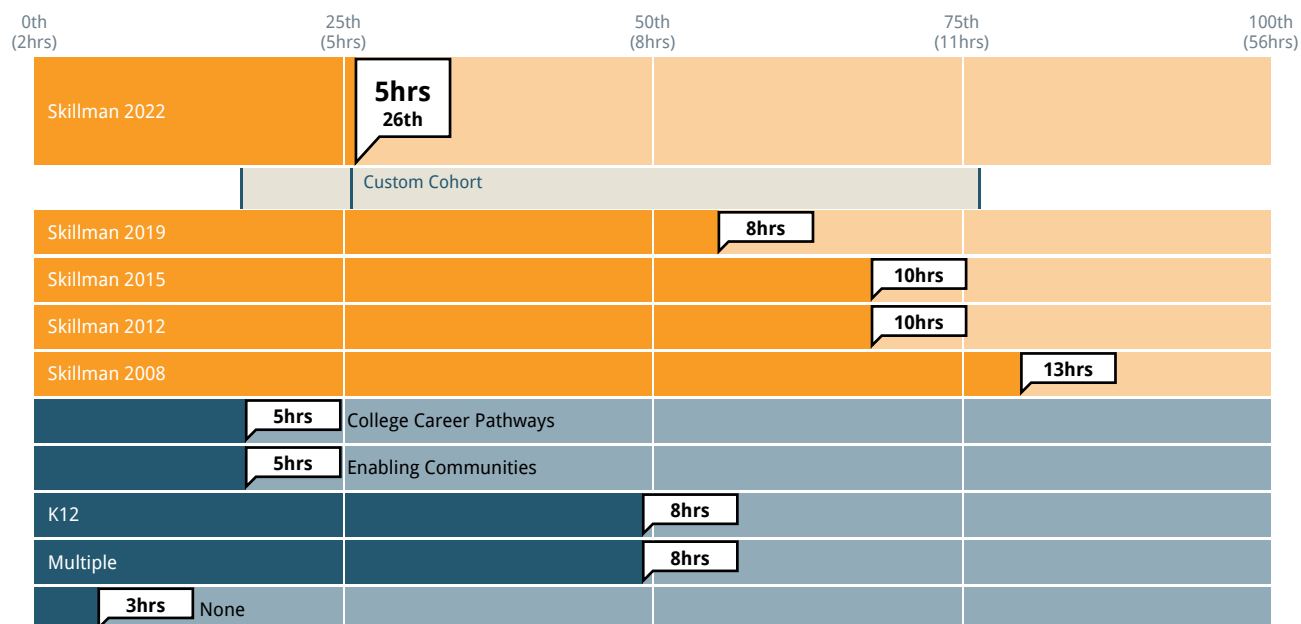


Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Selected Cohort: Custom Cohort								
Time Spent On Proposal And Selection Process								
	1 to 9 hours	10 to 19 hours	20 to 29 hours	30 to 39 hours	40 to 49 hours	50 to 99 hours	100 to 199 hours	200+ hours
Skillman 2022	40%	21%	20%	10%	2%	4%	1%	0%
Skillman 2019	20%	30%	20%	9%	10%	9%	3%	0%
Skillman 2015	28%	25%	18%	2%	17%	6%	3%	2%
Skillman 2012	19%	30%	24%	6%	10%	9%	3%	0%
Skillman 2008	13%	24%	16%	3%	17%	19%	6%	1%
Skillman 2003	24%	19%	10%	14%	10%	5%	14%	5%
Average Funder	23%	21%	17%	7%	11%	11%	6%	3%
Custom Cohort	22%	24%	21%	7%	12%	10%	3%	1%

Time Spent on Reporting and Evaluation Process

Median Hours Spent on Monitoring, Reporting and Evaluation Process Per Year



Cohort: Custom Cohort Past results: on Subgroup: Strategy Area

Selected Cohort: Custom Cohort

Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized)

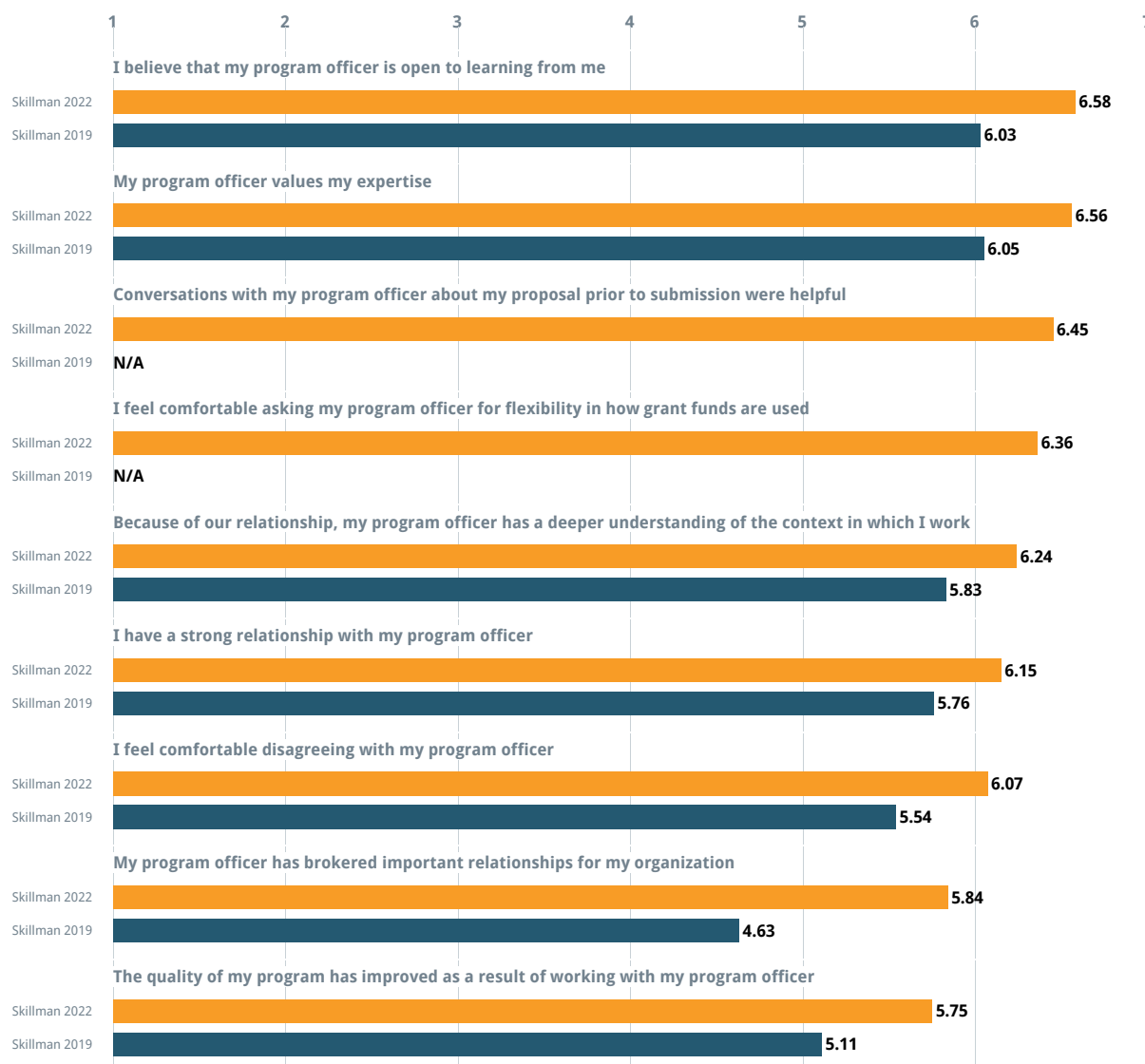
	1 to 9 hours	10 to 19 hours	20 to 29 hours	30 to 39 hours	40 to 49 hours	50 to 99 hours	100+ hours
Skillman 2022	67%	17%	7%	2%	0%	3%	2%
Skillman 2019	51%	21%	8%	2%	2%	8%	8%
Skillman 2015	46%	20%	11%	2%	7%	11%	2%
Skillman 2012	44%	25%	16%	5%	3%	5%	3%
Skillman 2008	31%	45%	7%	3%	7%	4%	3%
Average Funder	54%	19%	10%	4%	3%	5%	4%
Custom Cohort	59%	20%	10%	2%	4%	2%	2%

Skillman-Specific Questions

To what extent do you find the following statements about your program officer to be true:

1 = Not at all 7 = To a great extent

Skillman 2022 Skillman 2019

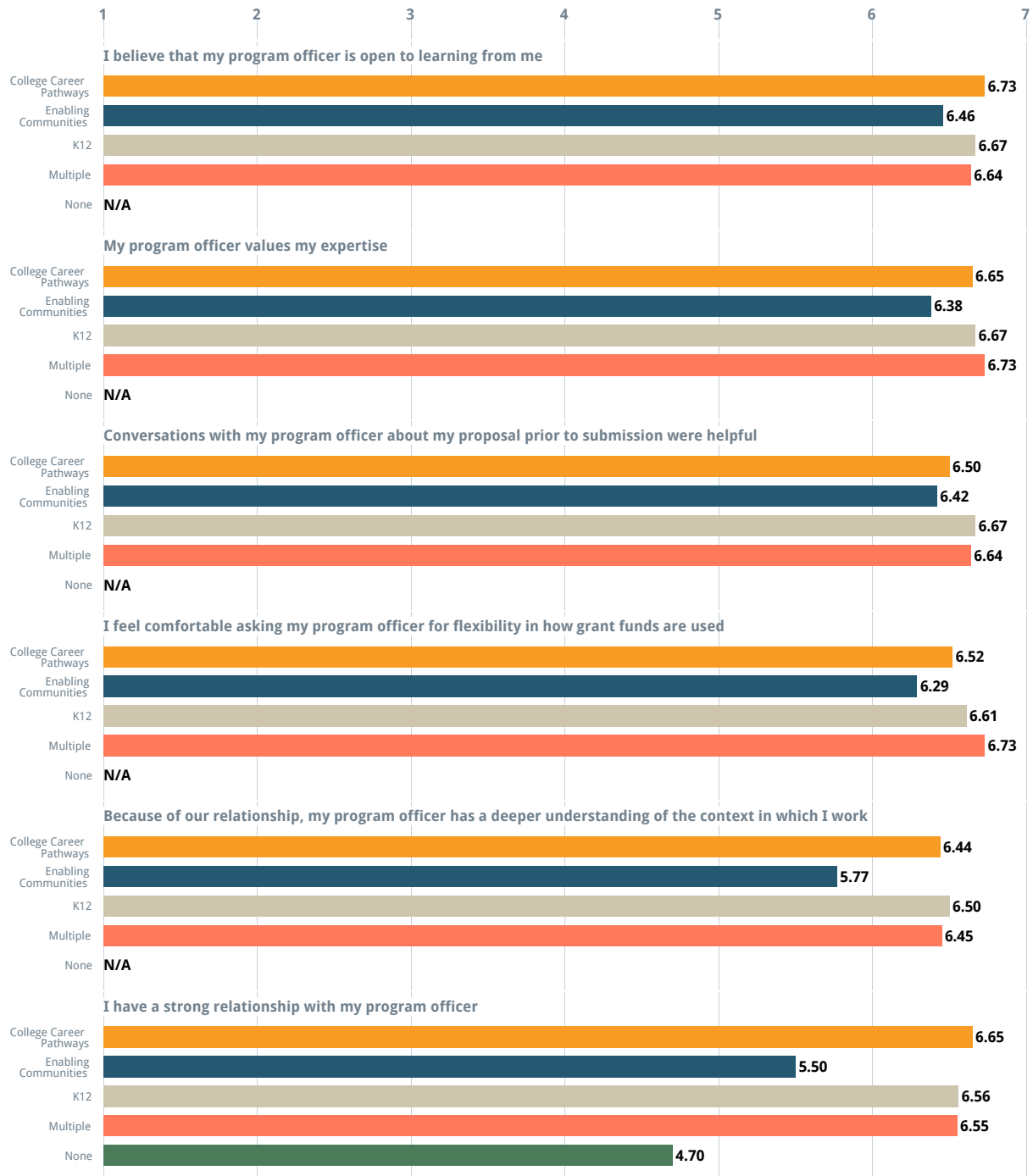


Cohort: None Past results: on

To what extent do you find the following statements about your program officer to be true: - By Subgroup

1 = Not at all 7 = To a great extent

College Career Pathways Enabling Communities K12 Multiple None

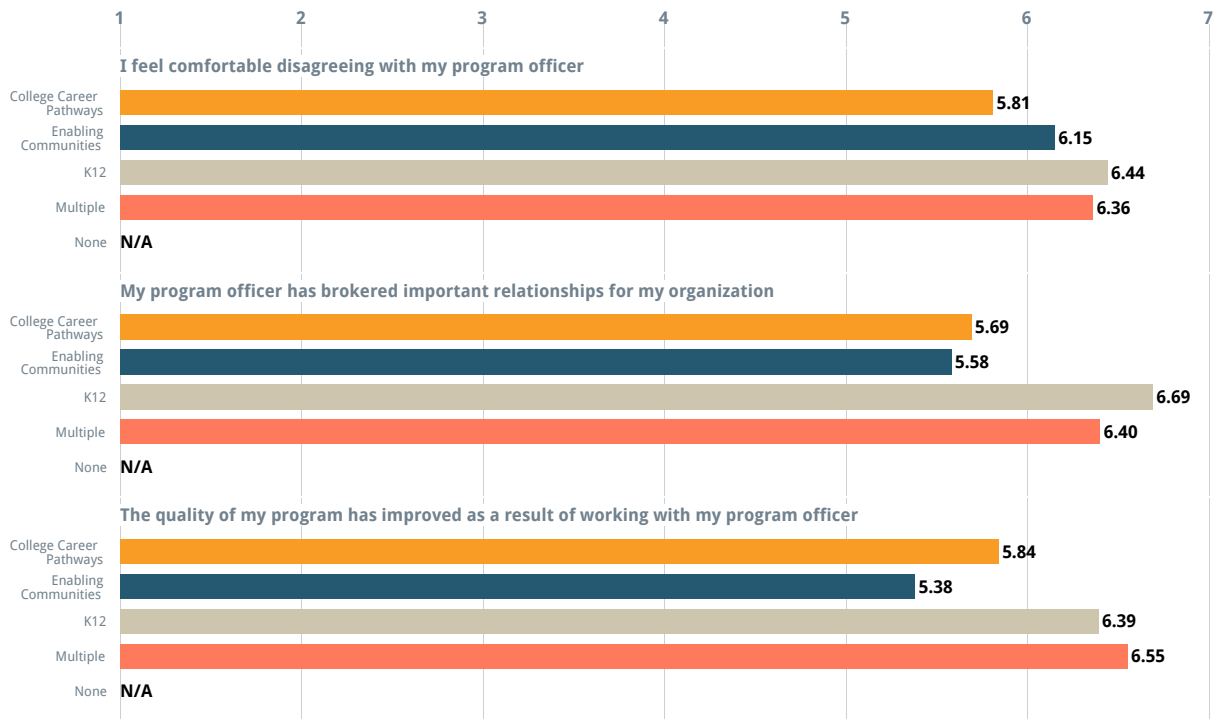


Subgroup: Strategy Area

To what extent do you find the following statements about your program officer to be true: - By Subgroup (cont.)

1 = Not at all 7 = To a great extent

College Career Pathways Enabling Communities K12 Multiple None



Subgroup: Strategy Area

To what extent do you agree or disagree with the following statements:

1 = Strongly disagree 7 = Strongly agree

Skillman 2022

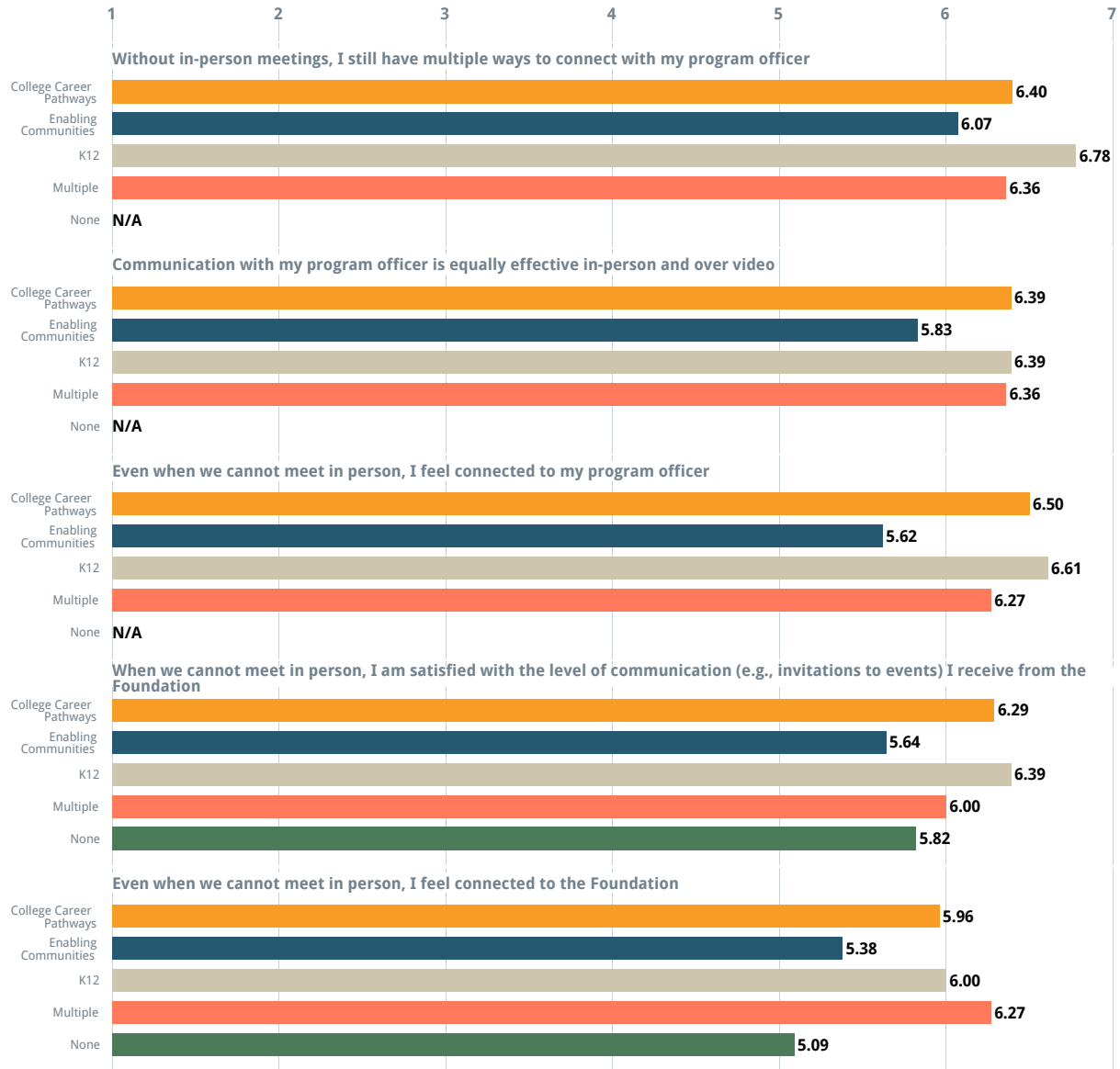


Cohort: None Past results: on

To what extent do you agree or disagree with the following statements: - By Subgroup

1 = Strongly disagree 7 = Strongly agree

College Career Pathways Enabling Communities K12 Multiple None



Subgroup: Strategy Area

To what extent do you find the following statements about Skillman's Opportunity Agenda to be true:

1 = Not at all 7 = To a great extent

■ Skillman 2022 ■ Skillman 2019

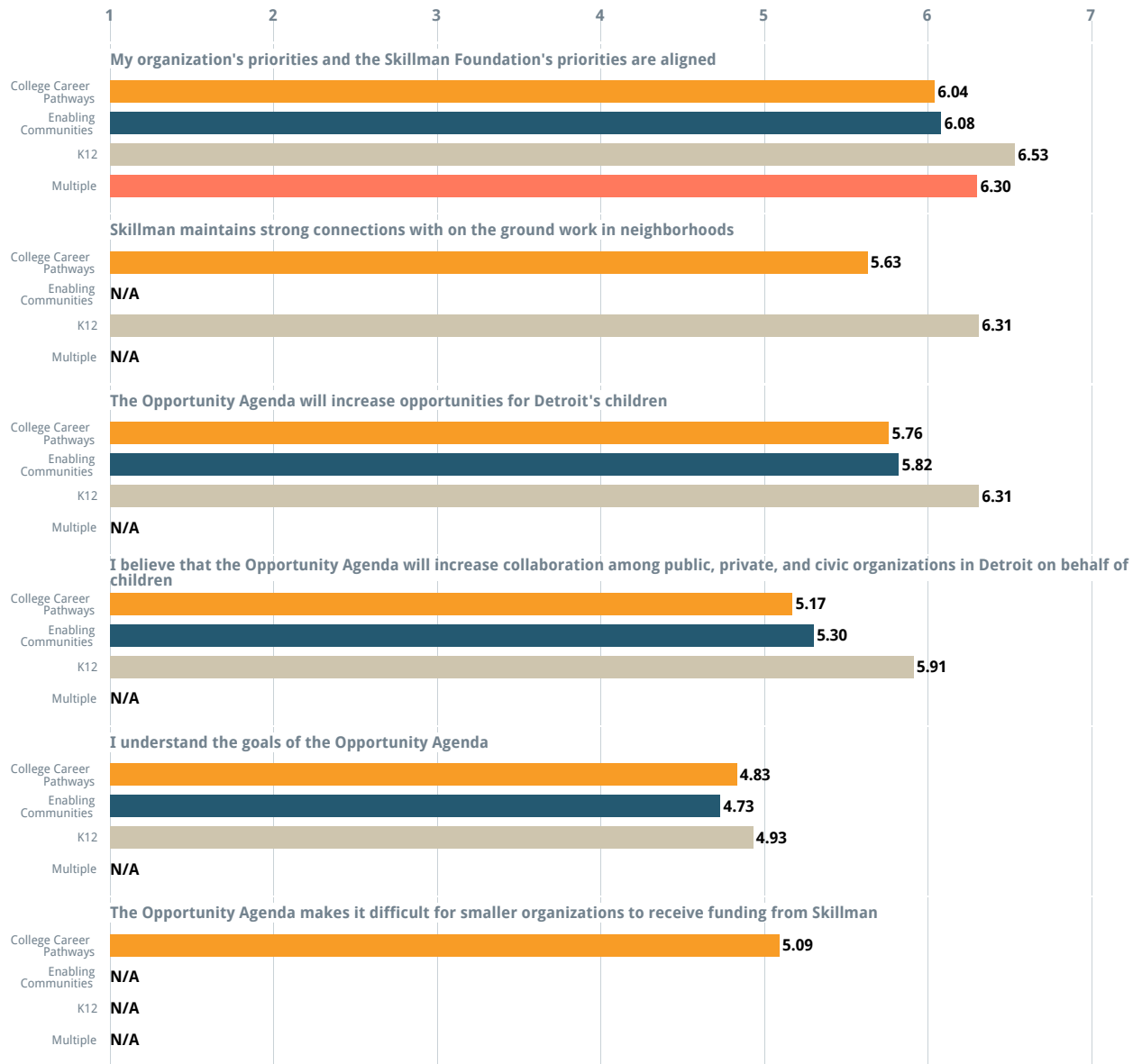


Cohort: None Past results: on

To what extent do you find the following statements about Skillman's Opportunity Agenda to be true: - By Subgroup

1 = Not at all 7 = To a great extent

College Career Pathways Enabling Communities K12 Multiple



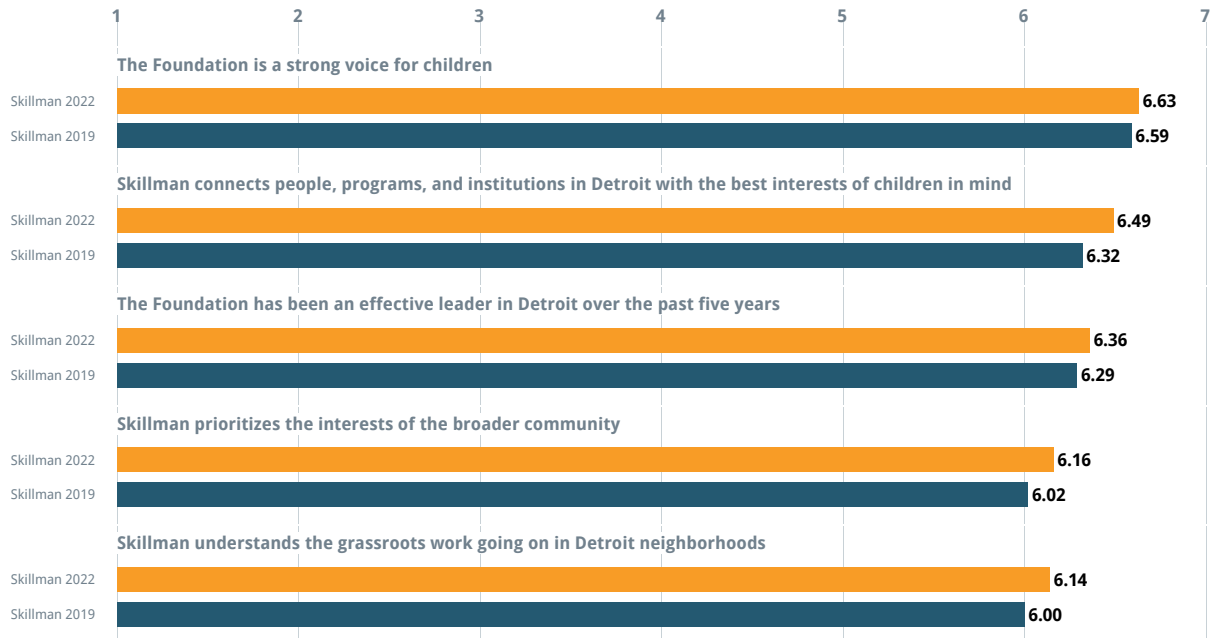
Subgroup: Strategy Area

To what extent do you believe the following statements about the overall work and approach of the Skillman Foundation to be true:

1 = Not at all 7 = To a great extent

Skillman 2022

Skillman 2019

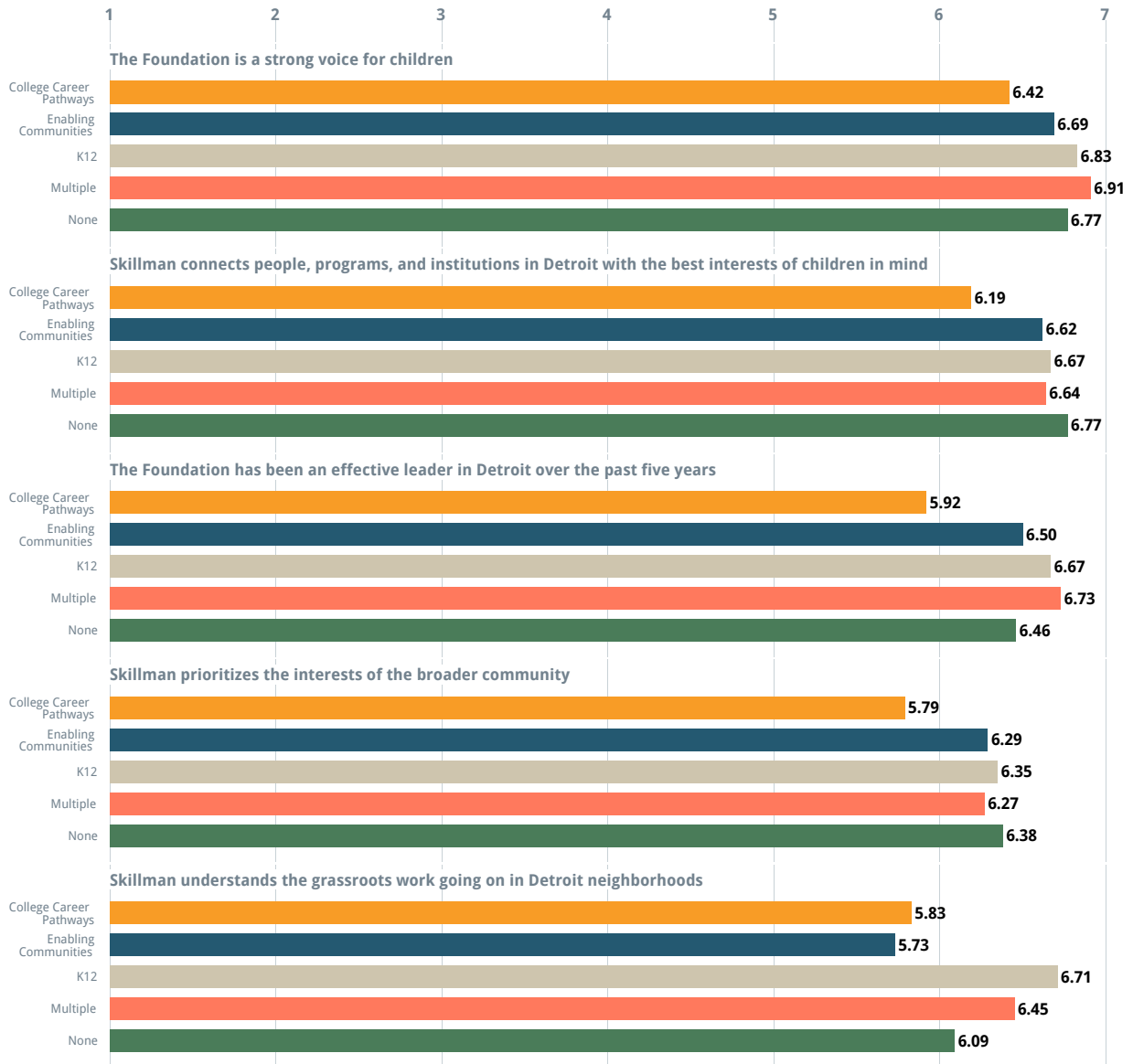


Cohort: None Past results: on

To what extent do you believe the following statements about the overall work and approach of the Skillman Foundation to be true: - By Subgroup

1 = Not at all 7 = To a great extent

College Career Pathways Enabling Communities K12 Multiple None

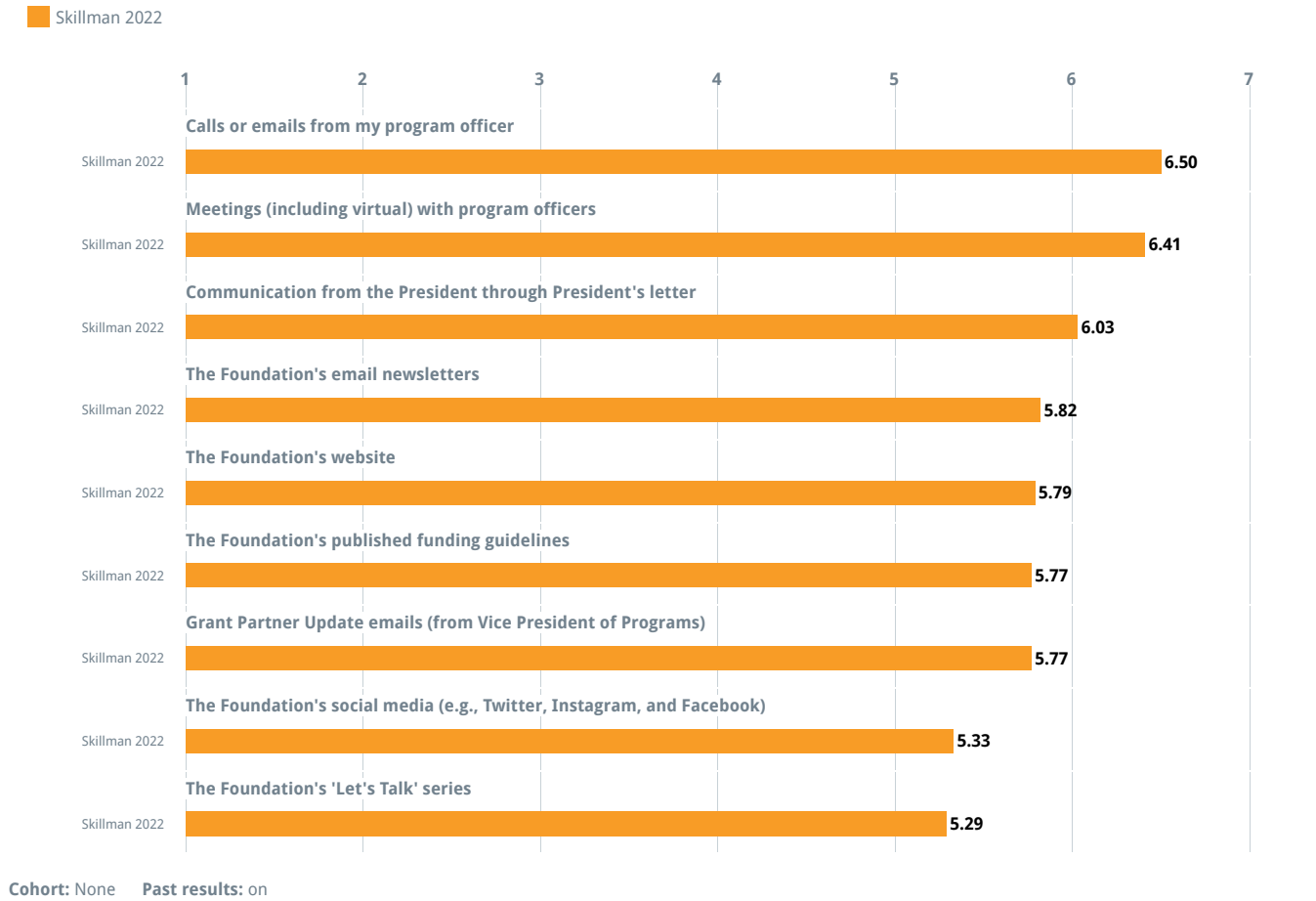


Subgroup: Strategy Area

Helpfulness of Foundation Outreach and Communications

Where applicable, please indicate the helpfulness of each of the following forms of outreach and communication in helping you learn about the Foundation and its work.

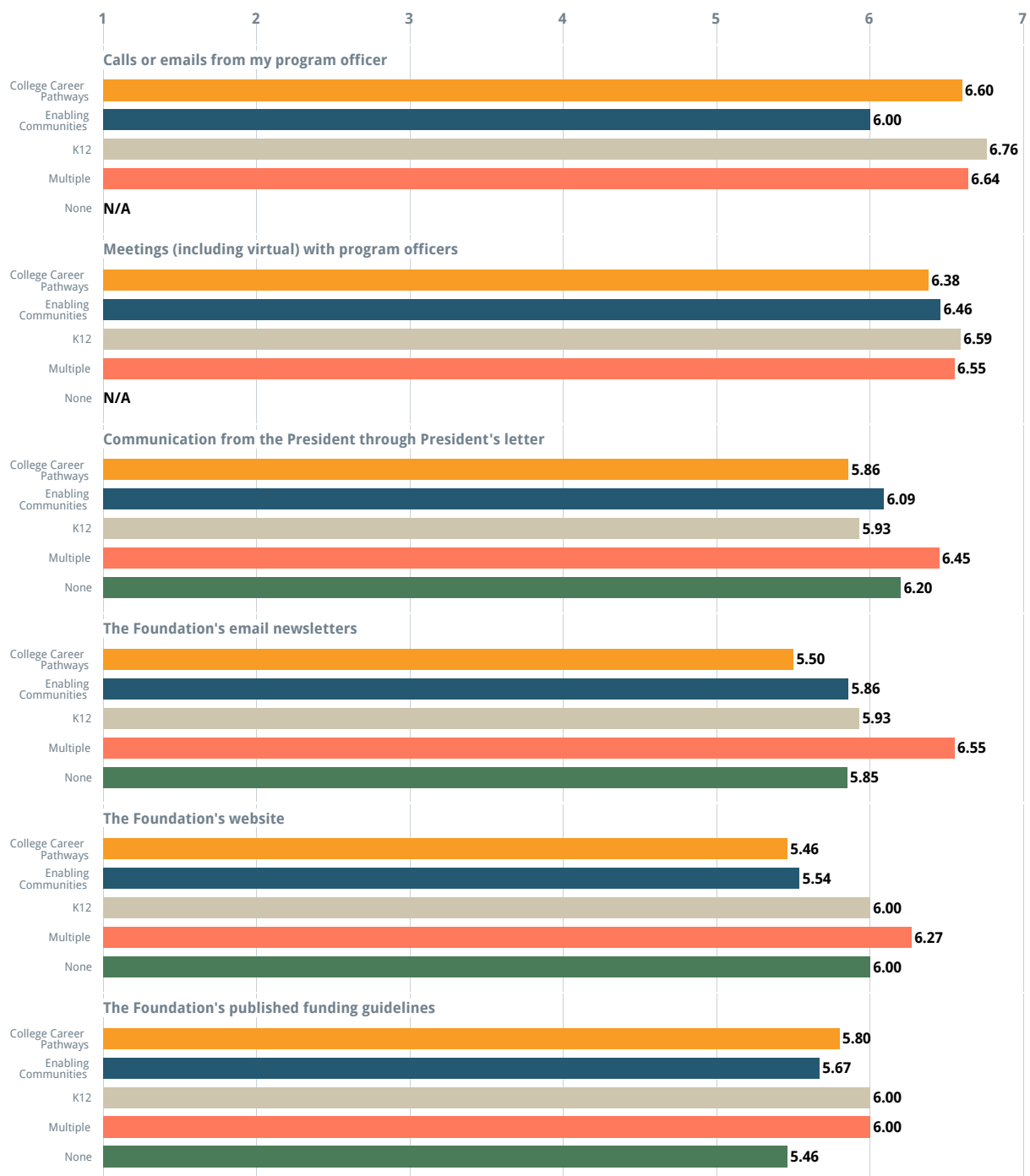
1 = Not at all helpful 7 = Extremely helpful



Where applicable, please indicate the helpfulness of each of the following forms of outreach and communication in helping you learn about the Foundation and its work. - By Subgroup

1 = Not at all helpful 7 = Extremely helpful

College Career Pathways Enabling Communities K12 Multiple None

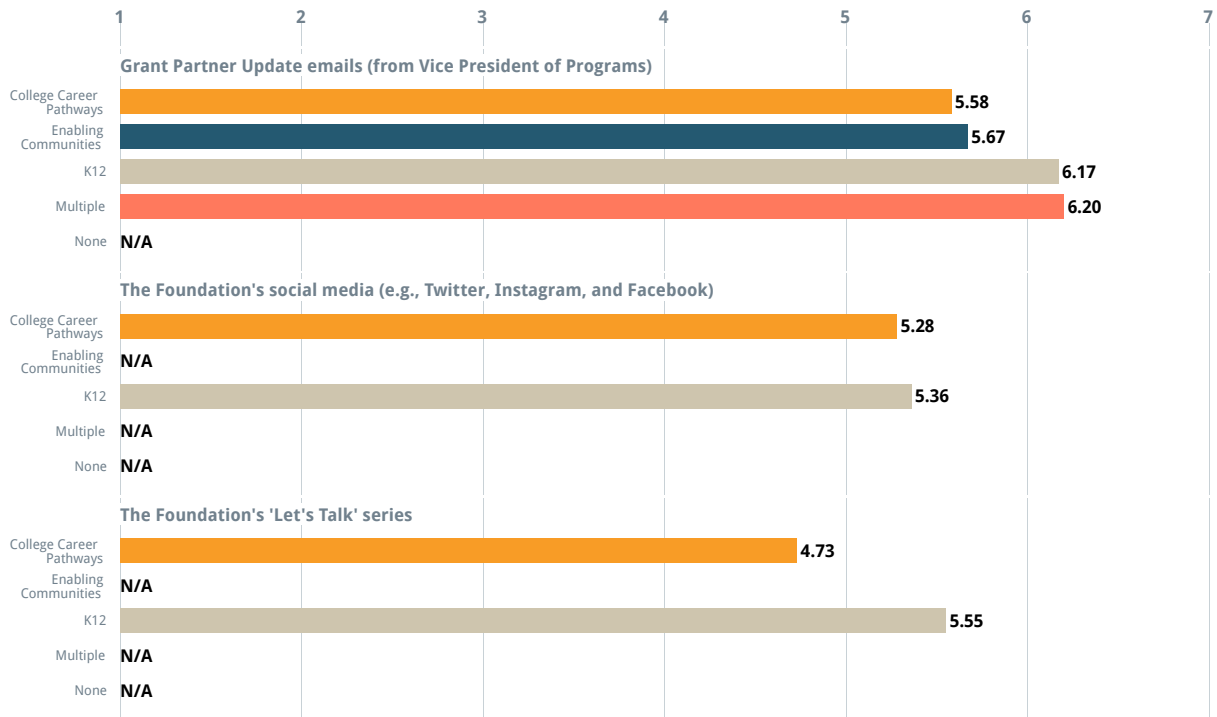


Subgroup: Strategy Area

Where applicable, please indicate the helpfulness of each of the following forms of outreach and communication in helping you learn about the Foundation and its work. - By Subgroup (cont.)

1 = Not at all helpful 7 = Extremely helpful

College Career Pathways Enabling Communities K12 Multiple None



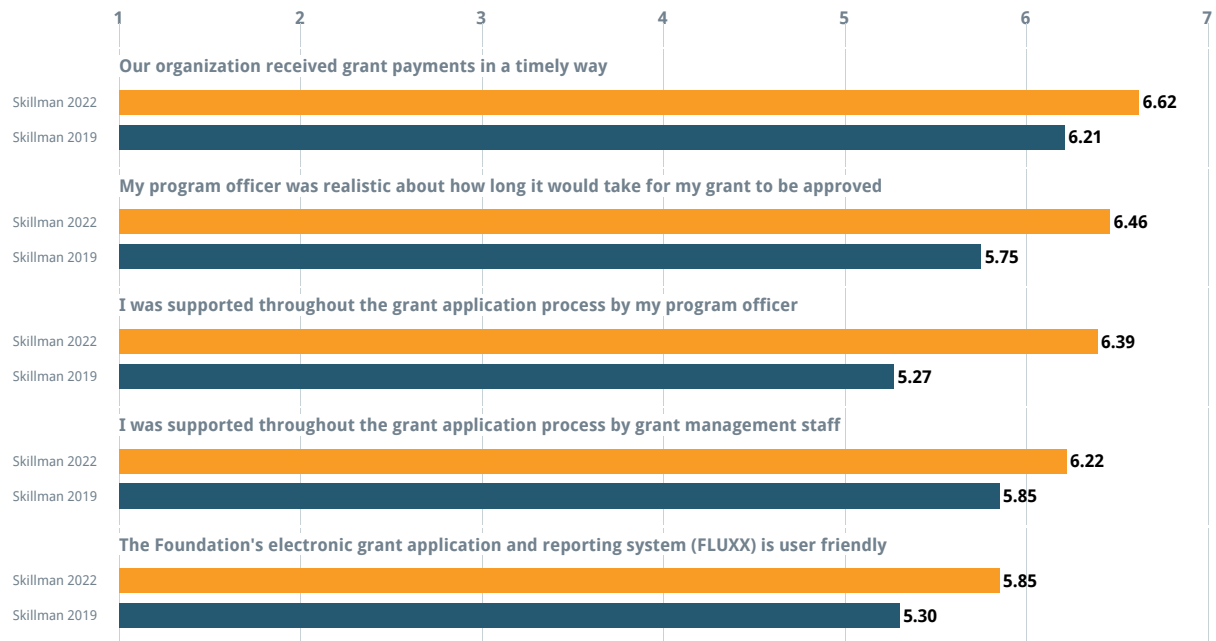
Subgroup: Strategy Area

FLUXX

To what extent do you believe the following statements about the Foundation's grant management process to be true:

1 = Not at all 7 = To a great extent

■ Skillman 2022 ■ Skillman 2019

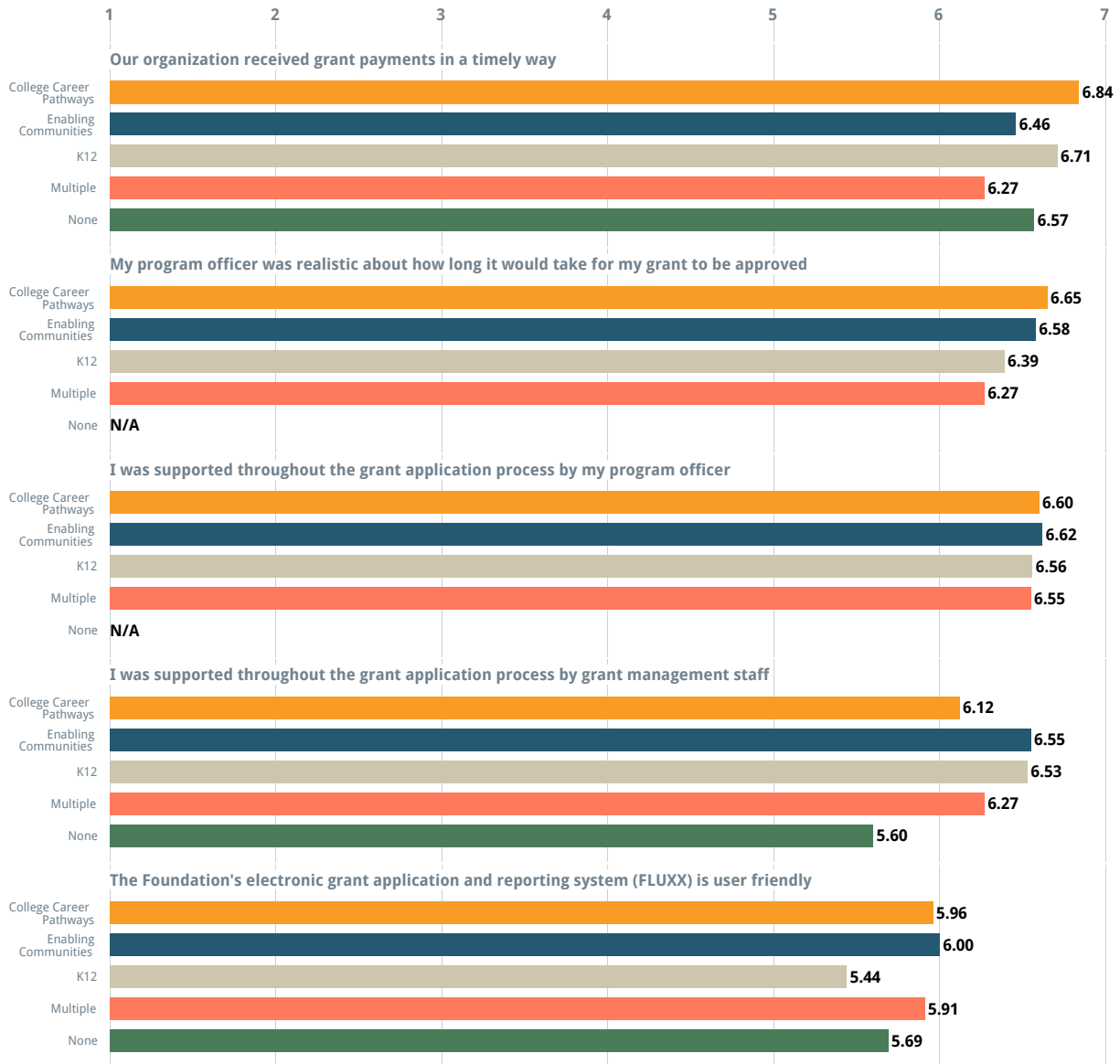


Cohort: None Past results: on

To what extent do you believe the following statements about the Foundation's grant management process to be true: - By Subgroup

1 = Not at all 7 = To a great extent

College Career Pathways Enabling Communities K12 Multiple None



Subgroup: Strategy Area