

# **The Skillman Foundation**

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**Financial Report  
December 31, 2014**

# **The Skillman Foundation**

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## Independent Auditor's Report

To the Board of Trustees  
The Skillman Foundation

We have audited the accompanying financial statements of The Skillman Foundation (the "Foundation"), which comprise the statement of financial position as of December 31, 2014 and 2013 and the related statements of income, expenses, and changes in unrestricted net assets and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Trustees  
The Skillman Foundation

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Skillman Foundation as of December 31, 2014 and 2013 and the changes in net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Emphasis of Matter**

As disclosed in Notes 1 and 2, the 2014 and 2013 financial statements include investments whose fair values of \$416,138,269 and \$299,145,935, or 91 and 64 percent, respectively, of net assets have been estimated by management in the absence of readily determinable fair values. Management's estimates are based on information provided by the fund manager or the general partners. Our opinion is not modified for this matter.

*Plante & Moran, PLLC*

August 21, 2015

# The Skillman Foundation

## Statement of Financial Position

	December 31, 2014	December 31, 2013
<b>Assets</b>		
Cash and cash equivalents	\$ 24,045,464	\$ 11,169,996
Investments (Note 2)	432,273,900	457,870,430
Unsettled trades receivable	17,775,993	748,358
Program-related investment	825,000	250,000
Dividend and interest receivable	95,527	87,888
Other assets	26,184	24,993
	<u>\$ 475,042,068</u>	<u>\$ 470,151,665</u>
Total assets		
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Accrued liabilities	\$ 1,084,400	\$ 1,133,756
Grants payable (Note 7)	2,469,000	1,758,000
Deferred excise taxes (Note 3)	1,406,286	1,795,059
Federal and state taxes payable	602,408	-
	<u>5,562,094</u>	<u>4,686,815</u>
Total liabilities		
<b>Net Assets - Unrestricted</b>	<u>469,479,974</u>	<u>465,464,850</u>
Total liabilities and net assets	<u>\$ 475,042,068</u>	<u>\$ 470,151,665</u>

# The Skillman Foundation

## Statement of Income, Expenses, and Changes in Unrestricted Net Assets

	Year Ended	
	December 31, 2014	December 31, 2013
<b>Income</b>		
Contributions	\$ 175	\$ 300,000
Interest income	789,755	971,061
Dividend income	780,827	1,627,984
Investment management fees	(1,821,335)	(1,095,098)
Net income	(250,578)	1,803,947
<b>Grants and Expenses</b>		
Grants and contributions	19,296,890	16,303,080
Administrative expenses	5,452,474	5,715,027
Federal excise and other taxes	1,363,979	1,375,595
Total grants and expenses	26,113,343	23,393,702
<b>Excess of Grants and Expenses Over Income</b>	(26,363,921)	(21,589,755)
<b>Net Realized and Unrealized Gains on Investments</b>	30,379,045	54,023,208
<b>Increase in Net Assets</b>	4,015,124	32,433,453
<b>Net Assets - Beginning of year</b>	465,464,850	433,031,397
<b>Net Assets - End of year</b>	<b>\$ 469,479,974</b>	<b>\$ 465,464,850</b>

# The Skillman Foundation

## Statement of Cash Flows

	Year Ended	
	December 31, 2014	December 31, 2013
<b>Cash Flows from Operating Activities</b>		
Increase in net assets	\$ 4,015,124	\$ 32,433,453
Adjustments to reconcile increase in net assets to net cash from operating activities:		
Net realized and unrealized gains on investments	(30,379,045)	(54,023,208)
Change in deferred excise tax payable	(388,773)	681,167
Changes in operating assets and liabilities that (used) provided cash:		
Dividend and interest receivable	(7,639)	197,915
Federal and state tax	602,408	(275,068)
Other assets	(1,191)	(23,107)
Accrued liabilities	(49,356)	(15,007)
Grants payable	711,000	(772,000)
Net cash used in operating activities	(25,497,472)	(21,795,855)
<b>Cash Flows from Investing Activities</b>		
Purchases of investments	(329,987,198)	(198,779,098)
Change in net unsettled trades	(17,027,635)	157,743
Issuance of program-related investment	(575,000)	(250,000)
Proceeds from sale of investments	385,962,773	223,147,766
Net cash provided by investing activities	38,372,940	24,276,411
<b>Net Increase in Cash and Cash Equivalents</b>	12,875,468	2,480,556
<b>Cash and Cash Equivalents - Beginning of year</b>	11,169,996	8,689,440
<b>Cash and Cash Equivalents - End of year</b>	<b>\$ 24,045,464</b>	<b>\$ 11,169,996</b>

# The Skillman Foundation

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## Notes to Financial Statements December 31, 2014 and 2013

### Note 1 - Nature of Business and Significant Accounting Policies

**Organization Purpose** - The Skillman Foundation (the "Foundation") was established in 1960 as a private, nonoperating foundation. The Foundation is committed to providing resources to improve the lives of children in metropolitan Detroit by improving their homes, schools, and neighborhoods. It distributes funds primarily to not-for-profits in counties that are deemed appropriate in the opinion of the board of trustees.

**Basis of Accounting** - The financial statements have been prepared on the accrual basis of accounting, which includes recognition of dividends, interest, and expenses as earned and incurred. Investment transactions are reported on a trade-date basis.

**Cash Equivalents** - The Foundation considers all highly liquid investments purchased with original maturities of three months or less to be cash equivalents.

**Investments** - Investments in marketable securities, including fixed income, publicly traded securities, and hedge funds, are carried at quoted fair market value whenever available. Private equity limited partnerships, including natural resources and real estate limited partnerships, are valued based on available partner capital account balances as reported by the partnerships to the Foundation as of December 31. Whereas limited partnerships do not have readily determinable market values as of December 31, the Foundation uses partner capital account balances as of September 30, adjusted for capital contributions and distributions during the period from October 1 through December 31. The partnership valuations necessarily involve assumptions and methods that are reviewed by the Foundation. Because of the inherent uncertainty of valuations in the absence of a highly liquid market, private equity, real estate, and natural resources, limited partnerships' estimated values may differ materially from the values that would have been used if a ready market for the securities existed.

At December 31, 2014 and 2013, the Foundation had commitments to contribute approximately \$44,000,000 and \$58,000,000, respectively, in additional capital under the terms of various agreements covering private equity and limited partnership agreements.

**Concentration of Credit Risk Arising from Deposit Accounts** - The Foundation maintains cash balances at various banks. Accounts at each institution are not fully insured.

**Program Related Investments (PRI)** - The Foundation invests in other organizations through direct loans and equity positions to achieve charitable purposes in alignment with the Foundation's strategies.

# The Skillman Foundation

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## Notes to Financial Statements December 31, 2014 and 2013

### **Note I - Nature of Business and Significant Accounting Policies (Continued)**

PRIs are defined in Section 4944 of the Internal Revenue Code as an investment in which its primary purpose is to accomplish a charitable, educational, or other similar purpose, and in which the production of income or capital appreciation is not a significant purpose of the investment. Like grants, these investments count toward the Foundation's payout requirement in the year of distribution. Return of PRI principal affects the annual payout requirement in a similar manner as a grant refund.

Debt PRIs consist of loans outstanding generally bearing below market interest rates. Loans are measured at fair value at inception to determine if a contribution element exists. Available pricing inputs are unobservable for these investments and the determination of fair value requires management judgment be estimated. These investments are anticipated to have a less than fair market value return. Loans are recorded on a net basis to reflect any reasonable loss reserve. The loss reserve estimate is reviewed on an annual basis and adjusted if collectibility risk has significantly changed based on the Foundation's understanding of the borrower's financial health and/or payment history. It is determined that no loss reserve was necessary at December 31, 2014 or 2013 for the specific loans outstanding.

**Grants** - Grants are recognized as an expense at the time of formal approval by the board of trustees. Conditional grants, if any, are expensed when such conditions are substantially met.

The Foundation's total net grants include grantmaking expenses of \$343,888 and \$370,139 for 2014 and 2013, respectively, that support the Foundation's major initiatives and grantmaking goals. These expenses include grant and program evaluations as well as communications, community meetings, and roundtables.

The Foundation matches gifts of cash and securities made by current and retired employees and trustees of up to \$15,000 annually per person on a two-to-one basis up to a maximum match of \$30,000. Matching grants are made only to public-supported charities as listed in IRS Publication 78, *Cumulative List of Organizations*.

**Risks and Uncertainties** - The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

# The Skillman Foundation

## Notes to Financial Statements December 31, 2014 and 2013

### Note 1 - Nature of Business and Significant Accounting Policies (Continued)

**Use of Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue, expenses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

**Subsequent Events** - The financial statements and related disclosures include evaluation of events up through and including August 21, 2015, which is the date the financial statements were available to be issued.

### Note 2 - Investments

Investments consisted of the following at December 31:

	2014		2013	
	Cost	Fair Value	Cost	Fair Value
Global equities	\$ 153,326,765	\$ 155,192,958	\$ 111,188,098	\$ 139,509,655
Alternative investments:				
Hedge funds	94,574,036	113,031,330	97,327,911	112,999,501
Private equity limited partnerships	86,510,568	133,903,940	140,109,553	186,146,434
Total alternative investments	181,084,604	246,935,270	237,437,464	299,145,935
Fixed-income investments	29,955,205	30,145,672	19,491,124	19,214,840
Total	<u>\$ 364,366,574</u>	<u>\$ 432,273,900</u>	<u>\$ 368,116,686</u>	<u>\$ 457,870,430</u>

Realized and unrealized gains and losses in investments represent the difference between the original cost of the investments and sales proceeds (realized) or the fair market value at the end of the year (unrealized). Cost is determined on a first-in, first-out basis.

	2014	2013
Realized gain on securities	\$ 52,224,675	\$ 19,964,910
Change in unrealized market appreciation	(21,845,630)	34,058,298
Net realized and unrealized gains on investments	<u>\$ 30,379,045</u>	<u>\$ 54,023,208</u>

# The Skillman Foundation

## Notes to Financial Statements December 31, 2014 and 2013

### Note 2 - Investments (Continued)

A summary of changes in cash and investments during the years ended December 31, 2014 and 2013 is shown below:

	Cash and Cash Equivalents	Global Equities	Alternative Investments	Fixed-income Investments
January 1, 2013 - Market value	\$ 8,689,440	\$ 99,329,874	\$ 293,542,749	\$ 35,343,267
Add (deduct) changes during the year ended December 31, 2013:				
Purchases	590,611,951	108,328,726	57,891,935	32,558,437
Sales and maturities - At cost	(588,130,983)	(83,404,153)	(72,037,161)	(47,741,954)
Change in unrealized market appreciation	(412)	15,255,208	19,748,412	(944,910)
December 31, 2013 - Market value	11,169,996	139,509,655	299,145,935	19,214,840
Add (deduct) changes during the year ended December 31, 2014:				
Purchases	773,147,362	192,092,364	71,915,789	65,979,043
Sales and maturities - At cost	(760,271,894)	(161,718,163)	(168,959,706)	(55,238,678)
Change in unrealized market appreciation		(14,690,898)	44,833,252	190,467
December 31, 2014 - Market value	<u>\$ 24,045,464</u>	<u>\$ 155,192,958</u>	<u>\$ 246,935,270</u>	<u>\$ 30,145,672</u>

### Note 3 - Excise and Other Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. As a private foundation, the Foundation is subject to an excise tax on net investment income, including realized gains as defined in the Tax Reform Act of 1969.

The Foundation's excise tax expense as of December 31, 2014 and 2013 is comprised of the following:

	2014	2013
Current excise and other taxes	\$ 1,753,000	\$ 695,000
Deferred excise tax (recovery) expense	(389,000)	681,000
Total excise tax expense	<u>\$ 1,364,000</u>	<u>\$ 1,376,000</u>

The deferred excise tax represents the tax on unrealized gains on investment securities.

# The Skillman Foundation

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## Notes to Financial Statements December 31, 2014 and 2013

### **Note 3 - Excise and Other Taxes (Continued)**

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Foundation and recognize a tax liability if the Foundation has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS or other applicable taxing authorities. Management has analyzed the tax positions taken by the Foundation and has concluded that as of December 31, 2014 and 2013, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements, except for the estimated liability recorded for pass-through UBI from investments in partnerships. The Foundation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Foundation believes it is no longer subject to income tax examinations for years prior to 2011.

### **Note 4 - Postretirement Benefits**

The Foundation provides healthcare benefits for retired employees. The Foundation's employees may become eligible for these postretirement employee benefits. Net periodic postretirement healthcare cost was approximately \$64,000 for the years ended December 31, 2014 and 2013, and increases the postretirement liability for use for future premiums of current employees. In addition, current postretirement healthcare expenses for current retirees are taken against this liability as it has already been expensed. The Foundation had accrued postretirement benefits of approximately \$679,000 and \$659,000 as of December 31, 2014 and 2013, respectively.

### **Note 5 - Defined Contribution Plan**

The Foundation sponsors a defined contribution 401(k) plan for all eligible full-time employees. The employees may make elective contributions to the 401(k) plan in accordance with IRS regulations. The Foundation makes contributions to the 401(k) plan based upon eligible compensation.

Contributions to the plan for the years ended December 31, 2014 and 2013 totaled \$308,398 and \$286,326, respectively.

### **Note 6 - Lease Commitments**

The Foundation leases its office space under a lease agreement that expires in August 2016. The lease agreement requires monthly payments based on increasing rates per square foot each year.

# The Skillman Foundation

## Notes to Financial Statements December 31, 2014 and 2013

### Note 6 - Lease Commitments (Continued)

The future minimum lease payments are as follows:

<u>Years Ending December 31</u>	<u>Amount</u>
2015	\$ 365,300
2016	<u>237,400</u>
Total	<u>\$ 602,700</u>

Rent expense for 2014 and 2013 was \$358,095 and \$349,869, respectively.

### Note 7 - Grants for Charitable, Educational, and Other Authorized Purposes

Grants are recognized as an expense at the time of formal approval by the board of trustees.

The following summarizes the changes in grants payable as of December 31:

	<u>2014</u>	<u>2013</u>
Grants payable - Beginning of year	\$ 1,758,000	\$ 2,530,000
Grants approved	18,961,114	16,182,943
Payments made	<u>(18,250,114)</u>	<u>(16,954,943)</u>
Grants payable - End of year	<u>\$ 2,469,000</u>	<u>\$ 1,758,000</u>

Grant commitments outstanding at December 31, 2014 are scheduled for payment as follows: \$2,213,000 and \$256,000 for 2015 and 2016, respectively.

Grant commitments outstanding at December 31, 2013 were scheduled for payment as follows: \$1,234,000, \$268,000, and \$256,000 for 2014, 2015, and 2016, respectively.

On June 3, 2014, the board of trustees approved a \$3.5 million grant, payable over 20 years, to the Foundation for Detroit's Future (FDF), a supporting organization of the Community Foundation of Southeast Michigan, for the purpose of funding, in part, the City of Detroit's pension obligations. The payment of the grant installments is conditional upon the City of Detroit Pension Funds and others being in compliance with the grant conditions of both an initial and ongoing nature, which have been memorialized in agreements between the parties. The Foundation has made two payments to the FDF totaling \$350,000. The remaining \$3,150,000 will be payable upon fulfillment of the conditions as monitored by the FDF. These amounts are not included in grants payable consistent with the Foundation's policy for conditional grants.

### Note 8 - Related Party Transactions

The Foundation has been advising and supporting the start-up activities of another not-for-profit organization, Detroit Children's Fund (DCF). The Foundation is performing certain management functions for DCF and is in the process of formalizing a management services agreement with DCF. During 2014, the Foundation granted DCF funds totaling \$400,000.

### Note 9 - Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

The following tables present information about the Foundation's assets measured at fair value on a recurring basis at December 31, 2014 and 2013 and the valuation techniques used by the Foundation to determine those fair values.

In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the Foundation has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset. Significant Level 3 inputs include most recently audited financial statements, tax returns, including K-1s, and performance reports from independent sources.

In instances whereby inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Foundation's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

# The Skillman Foundation

## Notes to Financial Statements December 31, 2014 and 2013

### Note 9 - Fair Value Measurements (Continued)

#### Assets Measured at Fair Value on a Recurring Basis at December 31, 2014

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2014
Cash equivalents	\$ 24,039,592	\$ 5,872	\$ -	\$ 24,045,464
Global equities and futures contracts	19,126	-	155,173,832	155,192,958
Fixed-income investments	16,116,505	-	14,029,167	30,145,672
Hedge funds	-	-	113,031,330	113,031,330
Private equity limited partnerships	-	-	133,903,940	133,903,940
Total	<u>\$ 40,175,223</u>	<u>\$ 5,872</u>	<u>\$ 416,138,269</u>	<u>\$ 456,319,364</u>

#### Assets Measured at Fair Value on a Recurring Basis at December 31, 2013

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2013
Cash equivalents	\$ 11,169,996	\$ -	\$ -	\$ 11,169,996
Publicly traded securities - Domestic	49,489,358	89,591,745	428,552	139,509,655
U.S. Treasury notes	11,971,795	7,243,045	-	19,214,840
Hedge funds	-	-	112,999,501	112,999,501
Private equity limited partnerships	8,412,043	-	177,734,391	186,146,434
Total	<u>\$ 81,043,192</u>	<u>\$ 96,834,790</u>	<u>\$ 291,162,444</u>	<u>\$ 469,040,426</u>

### Note 9 - Fair Value Measurements (Continued)

#### Changes in Level 3 Assets Measured at Fair Value on a Recurring Basis for the Years Ended December 31, 2014 and 2013

	Global Equities	Fixed-income Funds	Hedge Funds	Private Equity Limited Partnerships
Balance at January 1, 2013	\$ 660,492	\$ -	\$ 108,477,292	\$ 177,143,942
Activity for 2013:				
Total realized and unrealized (losses) gains included in income	(13,237)	-	8,949,638	12,375,481
Purchases	3,629	-	39,121,828	17,717,426
Sales	(222,332)	-	(43,549,257)	(29,502,458)
Ending balance at December 31, 2013	428,552	-	112,999,501	177,734,391
Activity for 2014:				
Total realized and unrealized gains included in income	1,860,305	-	11,344,721	31,446,298
Purchases	159,992,449	29,167	54,091,899	16,680,135
Sales	(7,107,474)	14,000,000	(65,404,791)	(91,956,884)
Ending balance at December 31, 2014	<u>\$ 155,173,832</u>	<u>\$ 14,029,167</u>	<u>\$ 113,031,330</u>	<u>\$ 133,903,940</u>

Both observable and unobservable inputs may be used to determine the fair value of positions classified as Level 3 assets. As a result, the unrealized gains and losses for these assets presented in the tables above may include changes in fair value that were attributable to both observable and unobservable inputs.

The Foundation's real estate, natural resource funds, limited partnerships, hedge funds, and publicly traded securities, designed to resemble institutional collective fund investments, are categorized as Level 3 investments. The Foundation estimates their fair value based on income information provided by the general partners and fund managers, as well as third-party reports, including audit reports, interim financial statements, listing of underlying investments, tax returns, and performance reports.

The Foundation's policy is to recognize transfers in and transfers out of Level 1, 2, and 3 fair value classifications as of the end of the reporting period. There were no transfers between levels during the years ended December 31, 2014 and 2013.

#### Investments in Entities that Calculate Net Asset Value per Share

The Foundation holds shares or interests in investment companies at year end whereby the fair value of the investment held is estimated based on the net asset value per share (or its equivalent) of the investment company.

### Note 9 - Fair Value Measurements (Continued)

At year end, the fair value, unfunded commitments, and redemption rules of those investments are as follows:

#### Investments Held at December 31, 2014

	Fair Value	Unfunded Commitments	Redemption Frequency, if Eligible	Redemption Notice Period
Event-driven (a)	\$ 15,549,998	\$ -	Quarterly, semiannually, and annually	60-90 days
Directional equity (c)	31,466,854	-	Monthly, quarterly, semiannually, and annually	30 - 90 days
Fixed income (d)	21,683,937	-	Monthly, quarterly, and annually	7-90 days
Multi-strategy (e)	213,352,764	1,359,493	Quarterly and annually	45-90 days
Fund of hedge funds (f)	180,776	-	Quarterly and annually	90-95 days
Real estate private equity (h)	10,906,542	1,045,280	N/A	N/A
Natural resources private equity (j)	24,422,676	8,808,501	N/A	N/A
Private equity - Domestic (k)	50,749,498	11,197,444	N/A	N/A
Private equity - International (k)	47,825,224	21,532,461	N/A	N/A
Total	<u>\$ 416,138,269</u>	<u>\$ 43,943,179</u>		

#### Investments Held at December 31, 2013

	Fair Value	Unfunded Commitments	Redemption Frequency, if Eligible	Redemption Notice Period
Event-driven (a)	\$ 21,204,018	\$ -	Quarterly, semiannually, and annually	60-90 days
Equity market neutral (b)	34,412,438	-	Monthly	45 days
Fixed income (d)	23,137,967	-	Monthly, quarterly, and annually	7-90 days
Multi-strategy (e)	34,245,078	3,646,642	Quarterly and annually	45-90 days
Fund of hedge funds (f)	428,552	-	Quarterly and annually	90-95 days
Real estate hedge funds (g)	5,780,521	-	Quarterly and annually	45-60 days
Real estate private equity (h)	11,193,039	2,437,691	N/A	N/A
Natural resources hedge funds (i)	9,159,727	-	Monthly and annually	30-90 days
Natural resources private equity (j)	23,850,639	10,817,814	N/A	N/A
Private equity - Domestic (k)	78,296,172	14,348,374	N/A	N/A
Private equity - International (k)	49,454,293	26,374,833	N/A	N/A
Total	<u>\$ 291,162,444</u>	<u>\$ 57,625,354</u>		

- (a) **Event-driven** - This strategy involves taking a long or short position in any security (stock, bond, loan) of a corporation that is undergoing some corporate "event." Events include merger, acquisition, spin-off, bankruptcy, and restructuring. For instance, in a merger or acquisition, event-driven managers usually buy the stock of the company that is being acquired, and sell short the stock of the company that is acquiring, a trade which makes money if and when the two companies consummate their merger. In other types of corporate events such as bankruptcy, event-driven managers usually use the bankruptcy to purchase the bonds or loans of the bankrupt company in order to profit from the company's restructuring, either through price appreciation of the security purchased, or through actively working with the company to restructure.
- (b) **Equity Market Neutral** - The strategy involves buying stock long and selling stock short in equal proportions (measured any of many ways such as dollar exposure, beta-adjusted exposure, etc.) in order to produce a portfolio that is neutral with regard to market direction, resulting in a portfolio that is exposed to the difference between the longs and shorts, regardless of market direction. Managers make decisions on which stocks to buy long and which to sell short by using any number of multiple styles, including computer models to model the fundamental health and technical stock movement of companies, and traditional fundamental analysis of a company's value and growth prospects.

### Note 9 - Fair Value Measurements (Continued)

- (c) **Directional Equity** - The strategy is similar to the equity market neutral strategy, except the managers do not balance long and short positions. This results in a portfolio that does have some market exposure, but far less than traditional long-only portfolios of stocks.
- (d) **Fixed Income** - This strategy is similar to directional equity except that managers use fixed-income securities.
- (e) **Multi-strategy** - A hedge fund strategy that involves a combination of any other strategies. Multi-strategy managers add value both by their successful management of each of the underlying strategies, but also in the relative allocation to different strategies in their fund.
- (f) **Fund of Hedge Funds** - This asset class seeks to generate returns through diversified portfolios of hedge funds and hedge fund strategies. It should be expected that this asset class will have varying levels of exposure to all of the various hedge fund strategies previously identified. The investments in this asset class will be made in securities of offshore corporations and will have an identifiable, although thinly traded, market for liquidity.
- (g) **Real Estate Hedge Funds** - This asset class seeks to generate returns predominately from the identification of mispriced securities based on fundamental analysis of more liquid, real estate-related assets globally. The bulk of the exposure would be expected to be in publicly traded REITs, preferred stock, common equity, convertible bonds or notes, or other debt securities backed by real estate-related assets or companies. It is expected that the underlying net exposure to real estate-related assets may vary over time, with both long and short positions in securities based on the managers' perceived intrinsic value of a specific security or underlying real estate asset. Some securities may also be used to hedge other market risks or interest rate risks related to specific positions. This asset class overall is expected to be more liquid than private investments in real estate or real estate partnerships.
- (h) **Real Estate Private Equity** - This asset class seeks to generate returns predominately through the identification of undervalued or mispriced real estate assets or real estate-related companies. Investments would be expected to be made through either public or private equity securities, convertible notes or warrants, or other acquired or originated debt securities. The exposure within this asset class would be expected to be predominately long-only exposure, and will generally be maintaining a long exposure to direct real estate assets or real estate-related companies and securities. Additionally, it is not expected that these assets would be held as marketable securities with an active or easily identifiable market; however, the asset class overall would be expected to generate some level of current income. This exposure is obtained primarily through investments in long-dated limited partnership vehicles and is considered illiquid.
- (i) **Natural Resources Hedge Funds** - This asset class seeks to generate returns predominately through the identification of undervalued and overvalued publicly traded equities of companies in the precious metals, industrial metals, energy, and minerals mining industries. These funds will have both long and short positions in these equities, as well as in hedges using mining industry and commodity-linked securities such as exchange-traded funds. The funds may also invest in derivative securities to replicate exposure to energy and agricultural commodities. It is expected that these funds will have widely varying net exposure to the equity markets, depending on managers' assessment of valuation relative to the economic cycle. Due to the high historical volatility of these investments relative to the broad equity market, it is expected that this asset class will have at least the volatility of the broad U.S. equity market.
- (j) **Natural Resources Private Equity** - This asset class seeks to generate returns predominately through the identification of undervalued or mispriced assets or companies engaged in the exploration, production, transportation, or related services in natural resources such as oil, natural gas, timber, land, minerals, or precious metals, etc. Investments would be expected to be made through either public or private equity securities, convertible notes or warrants, or other acquired or originated debt securities. The exposure within this asset class would be expected to be predominately long-only exposure and will generally be maintaining a long exposure to companies or assets engaged in the basic materials sector. Additionally, it is not expected that these assets would be held as marketable securities with an active or easily identifiable market; however, the asset class overall would be expected to generate some level of current income. This exposure is obtained primarily through investments in long-dated limited partnership vehicles and is considered illiquid.
- (k) **Private Equity Domestic and International** - Investments in private equity are typically made through limited partnership structures and are illiquid in nature. Investments are typically made in unlisted companies (companies that are not traded on public exchanges) or, in some cases, listed companies are purchased and taken private. Private equity encompasses a broad array of strategies and securities. Buyout, growth equity, and venture capital strategies purchase equity in private companies at different stages of the company's life cycle. Other strategies, such as mezzanine or special situations, will invest in debt, preferred equity, or other parts of a company's capital structure. Investments may be in any sector of the economy or geography in the world, though funds will typically specialize in specific industries and regions.

# The Skillman Foundation

## Notes to Financial Statements December 31, 2014 and 2013

### Note 10 - Fair Value of Financial Instruments

A summary of the methods and significant assumptions used to estimate the fair values of financial instruments is as follows:

**Short-term Financial Instruments** - The fair values of short-term financial instruments, including cash equivalents, prepaid expenses, unsettled trade receivables, dividend and interest receivables, and accrued liabilities approximate the carrying amounts in the accompanying financial statements due to the short maturity of such instruments.

**Investments** - Investments are recorded at fair value in the accompanying financial statements. Fair value is determined based on the fair value measurement principles described in Note 9.

**Grants Payable** - The fair value of grants payable approximates the carrying amounts in the accompanying financial statements. The carrying value of the grants payable is based on the present value of future cash outflows. The inputs are based upon the grant terms as directed by the Foundation.

**Program-related Investment** - The fair value of receivable approximates the carrying amounts in the accompanying financial statements. The carrying value of the receivable is based on the present value of future cash inflows. The inputs are based upon the loan terms as directed by the Foundation.

### Note 11 - Program-related Investments (PRI)

At December 31, 2014, the Foundation's PRI portfolio included four loans and one equity investment. The debt investments are summarized in the table below as follows:

Debt principal amount	\$ 625,000
Equity investment	<u>200,000</u>
Program-related investments - Net	<u>\$ 825,000</u>

Quarterly interest payments are due on the outstanding debt amounts at interest rates of 1 to 4 percent.